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# **"IMPROVING THE QUALITY OF LIFE"**





# **I**INTRODUCTION

## MISSION

Improving the quality of life through outstanding products and servies.

We believe that everyone deserves to enjoy their lives and hapiness.



ng to Consolidated Financial Statements as of December 31, 2024

## VISION

A prosperous, multiindustry corporation with differentiated, class-leading, and outstandingproducts and services, bringing a better quality of life. A place where talents gather and honored by society.

# With society and community

With great dedication, we strive to create unique and superior products and services that lead the market trends, offering the community the most satisfying choices and improving the quality of life for present and future generations. We continuously endeavor to build F.I.T Group as a model of a diversified Vietnamese economic group, renowned for its outstanding products.

## With partners

We always collaborate with a spirit of respect, ensuring the interests of all parties involved, in order to achieve prosperity and sustainable development together.

With dedication and endeavourr every day, we provide productsand services of superior value to improve the lives for present and future generations.



# With shareholders

We are committed to becoming a diversified corporation that operates efficiently and enhances value for shareholders through sustainable business activities. Our aim is to achieve outstanding growth, surpassing the VNindex benchmark, and at the same time fulfilling our high social responsibilities.

## With employees

We aspire to become a corporation with the best working environment, where many want to contribute their talents. We aim to attract and gather a team of dedicated and professional individuals, who take pride and find happiness in their work.



# **|** CORE VALUES



# SINCERITY

- ▶ Genuine, goodwill, and respect towards colleagues, partners, and customers.
- Dedication and responsibility in all activities.
- ▶ Wholeheartedly bringing forth positive values for the community.



# **DESIRE FOR VICTORY**

- Always think positively, constantly seek solutions to excel in achieving goals.
- Always have a burning ambition, ready to face challenges to claim victory.
- Initiate tasks with a commitment to success.
- Determination is the best in the most important endeavors.



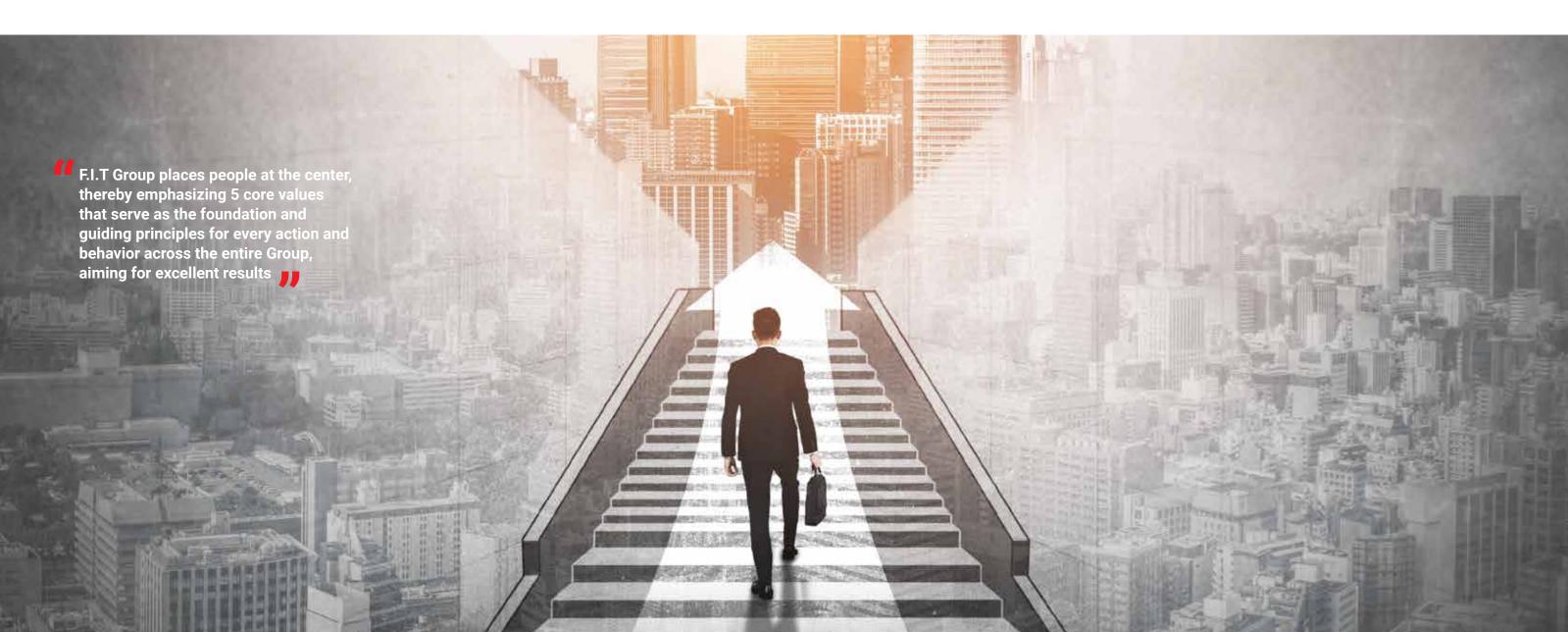
# **PERFECTION PERFORMANCE**

- Clearly define, understand the goals and stay focused on them.
- ▶ Unite, be determined, and overcome all obstacles to achieve outstanding goals.
- Plan meticulously and execute the plan flawlessly.



# **CONTINUOUS IMPROVEMENT**

- Always challenge the conventions and constantly seek the better solutions.
- ▶ Be open to improvements for the better.
- Continuously strive for self-improvement in a professional, creative, and effective manner, aiming for better results each day.





# **COMPLIANCE**

- Always abide by legal regulations.
- Always comply with the rules, regulations, and procedures.
- ► Take responsibility for preserving and protecting the reputation, brand image, and assets of the Group.
- ▶ Adhere to the leaders (with constructive feedback), prioritize personal accountability, and avoid evasion or shifting of responsibilities.

# **I** DEVELOPMENT MILESTONES

- On August 19, 2015, officially listed shares on the Ho Chi Minh Stock Exchange (HSX). ► F.I.T Group officially launched a complete Successfully acquired and took control of Cuu Long Invested in Today Cosmetics JSC, officially brand identity transformation. Pharmaceutical JSC (Ticker: DCL). entering the FMCG market. FTGROUP EX CRO 2023 2012 2015 2007 2013 2016 WestFood ► Acquired controlling interest inTechno-Agricul-Successfully acquired Khanh Hoa Mineral Water JSC (Vikoda), opening opportunities
  - market in Vietnam. • Establishment of Benovas Pharmaceuti-



► F.I.T Group Joint Stock Company was established (formerly known as F.I.T Investment Joint Stock Company).

tural Supplying Joint Stock Company (Ticker: TSC), including subsidiaries such as West Food Processing Exports JSC, TSC Seeds JSC, and Nong Tin Seeds Corporation.

cal Joint Stock Company

to penetrate the promising bottled water

► Inaugurated Benovas Medical Equipment Manufacturing Plant - the pioneering medical equipment manufacturing plant in Vinh Long.





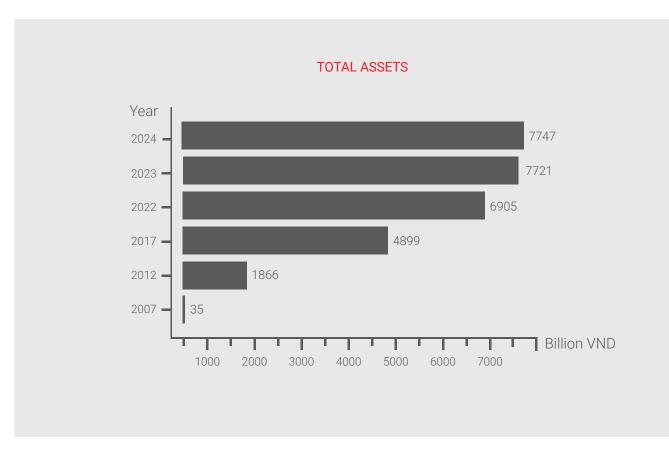


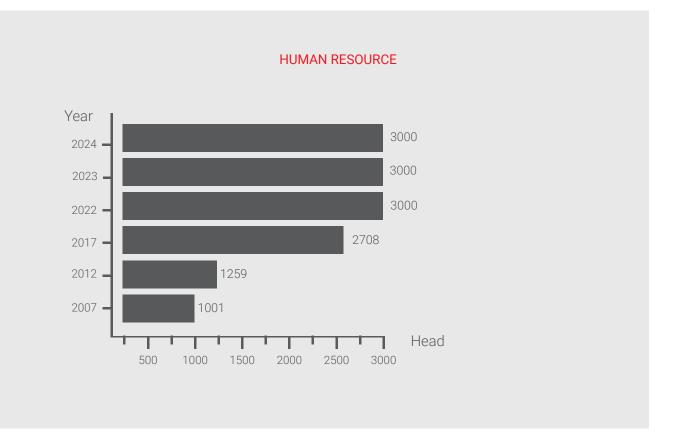


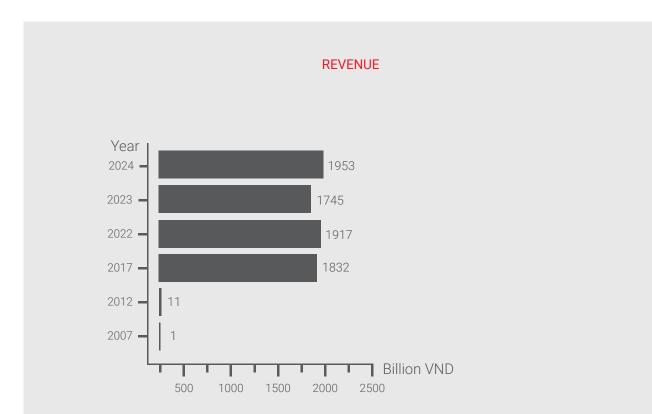
• Commenced construction of Westfood Hau Giang Factory – one of the largest food processing plants in the Mekong Delta region.

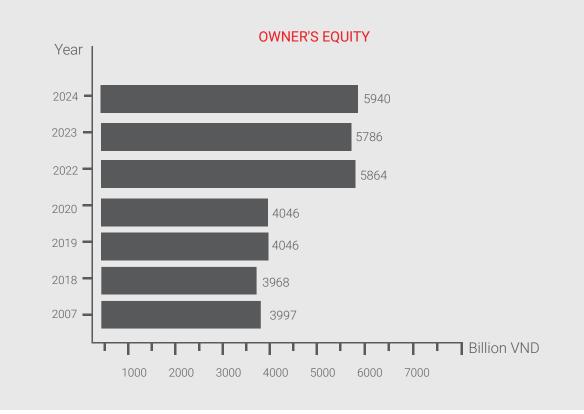


## **GROWTH CHARTT**











# I FIELDS OF OPERATION

# **PHARMACEUTICAL - MEDICAL**

# PHARMACEUTICAL FACTORY

Manufacturing of medicines, chemicals, and medicinal herbs (Production of pharmaceuticals, medicinal herbs, chemicals, excipients, and other types of pharmaceutical formulations).

# **BENOVAS PHARMA**

Wholesale of pharmaceuticals,

capsules of all types, tools for the

pharmaceutical and healthcare

industries, cosmetics, medicinal

herbs, excipients, and other types of

pharmaceutical formulations.

# MA BENOVAS MEDEVICES

# **BENOVAS CAPSULE**

The company manufactures and trades in the field of medical equipment.

Manufacturing empty capsules in various types and sizes, meeting FDA standards for hard gelatin capsules.

# TSC

Leading agricultural enterprise in Vietnam to provide the market with seeds, fertilizers, agricultural drugs, agricultural products, and food.

## Researcher, producer, and supplier of canned and frozen fruits and vegetables in the domestic market and exported to Europe, America, Japan, Korea...

AGRICULTURE

**WESTFOOD** 

# **REAL ESTATE**

# FIT LAND

The real-estate developer provides products and services in the mid-end and high-end segments, bringing the best quality to the customers, for the sustainable development of the society.

# FMCG

# DANH THANH - VIKODA

Producing and trading nonalcoholic beverages with notable brands such as: Vikoda natural alkaline mineral water, Danh Thanh carbonated mineral water, ...

# TODAY COSMETICS

Trading and distributing cosmetics for home care and personal care.

# FIT COSMETICS

Business and analysis cosmetic blending family care and personal care.



GROUP

# **BUSINESS LOCATIONS**

Products manufactured and sold by F.I.T Group in Vietnam











# **BUSINESS LINES**

Pharmaceutical - Medical	18
FMCG	30
Real estate	46
Agriculture	48



# I PHARMACEUTICAL – MEDICAL

With a vision to become one of the leading multi-industry corporations in Vietnam, F.I.T Group identifies Pharmaceuticals as a strategic sector playing a key role in its mission to improve quality of life.

Through a well-structured investment strategy, a modern manufacturing foundation, and a team of experienced professionals, F.I.T Group is gradually affirming its position in the pharmaceutical industry, contributing to the development of a sustainable healthcare system and improving community health.

Thanks to its outstanding contributions to the pharmaceutical industry, F.I.T Group's member companies have received numerous honors such as the Second-class Labor Medal, Certificate of Merit from the Minister of Public Security, and the "Vietnam Pharmaceutical Star" Award – 1st edition by the Ministry of Health. Benovas Pharma, Benovas Oncology, Benovas Capsule, and Benovas Medical Devices are prominent members in the Pharmaceuticals – Medical sector in Vietnam, specializing in providing innovative, accessible, and high-guality healthcare products and services.



# CUU LONG PHARMACEUTICAL JOINT STOCK COMPANY (DCL HOLDINGS)

For the ETC Channel:

centers nationwide.

Established in 1976, DCL Holdings has, over nearly half a century, become a reputable brand trusted by consumers, pharmacies, and major hospitals across Vietnam, as well as one of the most reliable partners globally.

With over 1,000 employees, DCL Holdings is actively engaged in three core areas: Pharmaceuticals - Empty Capsules - Medical Equipment.

## For the OTC Channel:

DCL Holdings operates dozens of branches spanning from North to South Vietnam, with more than 2,000 wholesale and retail customers under its nationwide branch network. It is a key partner of major pharmacy chains such as Pharmacity, Long Chau, and An Khang, ensuring wide distribution of its products across the Vietnamese market





Ouality Commitment

Modern Machinery

Reasonable Pricing

Over 49 Years of Experience

United States.

For the Export Channel:



Integrated **Production Process** 



# dia, and Laos, and is expanding into African markets, Years of Experience while aiming to penetrate key markets in Europe and the **AWARDS** 2011 Second-Class Labor Medal awarded by the President of the Socialist Republic of Vietnam TOP 10 Vietnam Brand Gold Cup – Application of Science and Technology Award PRODUCTS AND SERVICES FOR CONSUMERS Certified as High-Quality Vietnamese Product Voted by Consumers Certified as a Cultural Enterprise with Significant Contributions to Society Award by the Ministry of Health

## MISSION

To connect and improve community life through optimal healthcare solutions.

To be the most highly regarded Vietnamese pharmaceutical company by patients, partners, and employees through innovative, accessible, and best-in-class products and services



1.530.192.998.882 **Owner's Equity** 

55+

158

 $49^{+}$ 

## 2012 - 2013 - 2014

Certificate of Merit from the Minister of Public Security



- Certified as "TOP 50 FAMOUS VIETNAMESE BRAND NAMES"
- Product Certification: Empty hard gelatin capsules ranked in "TOP 20 TRUSTED PRODUCTS AND SERVICES FOR CONSUMERS"
- Pharmaceutical product certified in "TOP 10 TRUSTED



"VIETNAMESE PHARMACEUTICAL STAR - FIRST EDITION"





DCL Holdings directly participates in and wins tenders

at nearly 1,000 hospitals, general clinics, and health

DCL Holdings signs contracts with major clients to authorize tender participation in centralized procure-

ment packages, ensuring that DCL Holdings' products

are supplied to most hospitals and health centers as per

awarded tender quantities. In addition, DCL Holdings is

developing strategic partnerships with over 10 of the

largest pharmaceutical distribution companies to

include its products in their networks, thereby expanding

Currently, DCL Holdings has established a presence in

Southeast Asian countries such as Myanmar, Cambo-

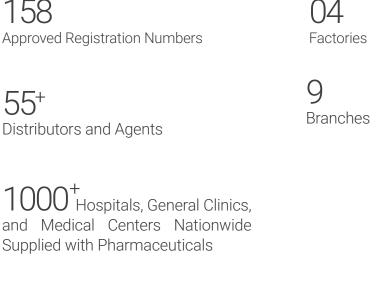
For the Authorized Tendering Channel:

its reach to smaller retail customers.





## VISION





# CUU LONG PHARMACEUTICAL JOINT STOCK COMPANY (DCL HOLDINGS)



The total factory area reaches 16,502 m2, with a capacity of 1.3 billion product units per year, including 03 manufacturing facilities: the Non-betalactam plant, the Cephalosporin workshop, and the Cream-Syrup workshop. The remaining area is dedicated to the finished goods warehouse, specifically:

## Non-betalactam Plant:

Covers an area of 2,906 m2, equipped with modern technology and production lines for: Tablets, Film-coated tablets, Sugar-coated tablets, Hard capsules, Effervescent tablets, Granule sachets, Effervescent granules,

## Cephalosporin Antibiotic Plant:

Occupies 967 m2, equipped with production lines for: Film-coated tablets, Hard capsules Granule sachets.

## Cream-Syrup Plant:

Spans 924 m2, includes production lines for: Syrups, Suspensions, Topical creams

















# BENOVAS MEDICAL DEVICES EQUIPMENT MANUFACTURING PLANT

Benovas Medical Devices equipment manufacturing plant is located in Thanh My 1 Hamlet, Thanh Duc Commune, Long Ho District, Vinh Long Province. The factory covers an area of 10,846.6 m2, with a total investment capital of 26 million USD. It features modern, automated production lines that meet European CE standards and US FDA standards, with a designed capacity of 21.5 million products per month, equivalent to 258 million products per year. This is one of the most advanced medical equipment plants in the industry.

The plant produces a wide variety of models across 5 product groups, including: Various types of syringes, Insulin syringes, IV infusion sets, Premium needles of various types, IV cannulas, butterfly needles, Blood lipid tubes, Dialysis filters, Cardiac stents and arterial stents. DCL Holdings' medical equipment product lines comply with ISO 9001:2015, ISO 13485:2016, and eGMP FDA 2015 standards, and are widely trusted and used in hospitals and clinics nationwide.









21,5 million Products per month

258 million Products per year

26.000.000+USD Products per year

10.846 m<sup>2</sup> Factory area



# **BENOVAS CAPSULE MANUFACTURING PLANT**

The Benovas Capsule hard gelatin capsule manufacturing plant covers a total area of 16,132 m2, with an initial investment of approximately 800 billion VND. It is equipped with 20 production lines utilizing advanced technology from Technophar (Canada) and has a maximum capacity of 12 billion capsules per year. The plant offers a wide range of empty capsule types and sizes, and meets FDA standards for hard gelatin capsule shells. These are key factors contributing to DCL's position as one of the most reputable and leading brands in the hard capsule sector in the Vietnamese market.

The factory produces a wide variety of capsule types and sizes to meet the demands of both the pharmaceutical and nutraceutical industries. With advanced formulation techniques and a production process that complies with standards from the Vietnam Ministry of Health and the US FDA, DCL Holdings is currently a manufacturing and distribution partner to nearly 300 enterprises in the pharmaceutical and nutraceutical fields. The company's products also meet export standards for demanding markets such as the United States and other international partners.

Benovas Capsule is now recognized as one of the most trusted suppliers for major partners such as Stella, Imexpharm, and Bidiphar, and continues to supply a wide variety of capsule shells in different types and sizes to global clients.





1.000.000.000 Capsules/month/20 lines

# 12 billion capsules

800 billion VND







# Dominant Leading Domestic market share

20 Capsule production lines



# PHARMACEUTICAL MANUFACTURING COMPLEX BUILT TO EU-GMP STANDARDS INCLUDES

The pharmaceutical manufacturing complex built to EU-GMP standards includes: A cancer drug manufacturing plant, a high-quality plant-based capsule production plant, a hi-tech biopharmaceutical plant. The complex is constructed on a large site of up to 50,000 m2 in Tay Ninh Province, with a total investment of 150 million USD, aiming to meet the demands of both Vietnamese and international markets. The project is divided into two investment phases.

**Phase 1**: Construction of the cancer drug manufacturing plant built to EU-GMP standards, along with associated auxiliary facilities, with a total investment of 50 million USD. Phase 1 is expected to commence operations in January 2028.

**Phase 2:** Construction of a hi-tech biopharmaceutical plant, a hi-tech plant-based capsule production plant, and a central warehouse. Phase 2 is expected to be operational by January 2032. This marks a significant milestone that will drive the growth of DCL Holdings in particular and the Vietnamese pharmaceutical manufacturing industry as a whole.



150 million USD Total investment capital





# 01/2032 Phase 2 operational

# I FMCG

With a vision for sustainable development and the ability to capture modern consumer trends—prioritizing "green" products and responsible consumption—F.I.T Group has proactively invested in and transitioned its production model toward eco-friendly, clean, and transparent operations.

F.I.T Group's products are consistently trusted and chosen by consumers thanks to their 100% natural ingredients, which are safe for health and help promote a healthy lifestyle within the community. In particular, the company's biological product line applies advanced biotechnology to produce high-quality enzyme-based formulations—offering not only environmental friendliness but also unique experiences and superior effectiveness. Additionally, Vikoda, a subsidiary of F.I.T Group, provides 100% natural alkaline mineral water rich in essential minerals. This product encourages a habit of proactive health care, thereby contributing to improving physical well-being and quality of life for consumers.

At F.I.T Group's manufacturing facilities, sustainability is ensured throughout the production process. The company employs modern waste treatment systems, with 100% of wastewater treated to standard before being discharged into the environment. F.I.T Group's home care, personal care, and beverage products are widely distributed across Vietnam, present in retail stores, supermarket chains, and even five-star resorts, meeting the increasingly diverse demands of the market.

Each year, the Group conducts assessments and calculations on the consumption of resources, energy, and emissions per production unit, in order to establish concrete roadmaps for achieving sustainable development goals in manufacturing.



# List of Member Companies Operating in the FMCG Sector:

- ▶ Khanh Hoa Mineral Water Joint Stock Company
- ► Today Cosmetics Joint Stock Company
- ► FIT Cosmetics Joint Stock Company

Danh Thanh - Vikoda and Today Cosmetics are among the leading members in the FMCG sector in Vietnam, specializing in the supply of natural and healthy wellness products, with a strong focus on sustainable development.



# KHANH HOA MINERAL WATER JOINT STOCK COMPANY

Founded in 1990, Khanh Hoa Mineral Water Joint Stock Company specializes in the production and business of bottled natural alkaline mineral water and non-alcoholic beverages.

Over its 35-year journey of development, the company has established itself as a trusted provider of a wide range of natural alkaline mineral water products in Vietnam. Products under the Danh Thanh -Vikoda brand always prioritize customer-centric values, with a strong commitment to improving and enhancing public health.

With the mission of inspiring people to enjoy life through exceptional health care products and services, Khanh Hoa Mineral Water Joint Stock Company strives to become a leading enterprise in the production and distribution of natural alkaline mineral water products, contributing to the health and quality of life of its customers, while also creating social value through meaningful community-driven actions.

## MISSION

Inspiring people to enjoy life through exceptional health care products and services.

## THE CORE VALUES THAT DEFINE THE PRESTIGE OF DANH THANH – VIKODA





**ORIGINAL SOURCE** DRAWN FROM A DEPTH OF 220M

NATURAL TEMPERATURE UP TO 72°C AT THE SPRING



WITH A PH LEVEL OF 9.0

PRESERVING THE FULL SPECTRUM OF **VALUABLE NUTRIENTS** 

NATURAL ALKALINITY RICH IN ESSENTIAL MINERALS HIGH ANTIOXIDANT CAPACITY SUPPORTING BODY HEALTH AND IMMUNE DEFENSE

4

Representative offices in Hanoi, Nha Trang, Da Nang, and Ho Chi Minh City

On-site bottling and production plant

.000+ Customers and partners

 $500^{+}$ Employees



## VISION

Proud to be a leading company providing outstanding health care products and services, a hub for talented individuals, and a brand recognized and honored by society.



**BOTTLED DIRECTLY** AT THE SOURCE ENSURING **FRESHNESS AND PURITY** 





**EFFICIENT NUTRIENT TRANSPORT** ENHANCING NUTRIENT ABSORPTION AND DISTRIBUTION

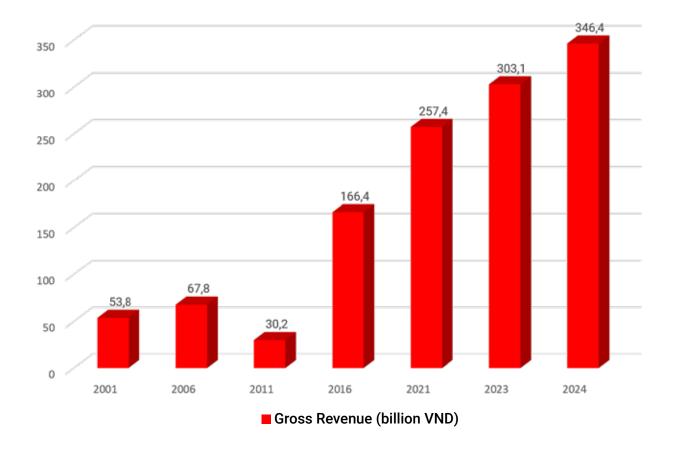


# 5 "Good"

• Pure mineral water from the source • Natural alkalinity with pH 9.0 • Retains valuable trace minerals • High antioxidant capacity • Efficient nutrient transport

# KHANH HOA MINERAL WATER JOINT STOCK COMPANY

# **REVENUE GROWTH RATE**



# **ON-SITE PRODUCTION PROCESS**



Mineral water is extracted from a 220-meter-deep borehole. It is transported directly from the source to the production plant through a fully sealed stainless steel pipeline, preserving the original and pure essence of natural mineral water.

## Step Bottling



Treated mineral water that meets quality standards is sent to the bottling area

## Step Treatmen

4

The natural mineral water is processed according to QCVN 6-1:2000/BYT and Codex 108 standards, using physical treatment methods such as odor removal filtration - UV sterilization - cooling and chilling

## Labeling & Packaging Step

Bottles are labeled and boxed, creating refined products that represent our respect for the natural gifts delivered to consumers.

## **PRODUCT CATALOG**



# **ON-SITE PRODUCTION SYSTEM**

6 automated production lines from Italy, Germany, and Taiwan, operated in accordance with Vietnam Standard 6-1:2010/BYT, Codex 108, and advanced processing technologies, with a total capacity of 400 m³/day. Includes:



Danh Thanh Lightly Mineralized &







Vikoda 350ml, 500ml, 1.5L PET Sparkling: Lemon, Salted Lemon PET Sparkling: Lemon, Salted Lemon

Vikoda 350ml, 500ml, 1.5L



Vikoda (RGB Bottles)



Sumo, Passion Fruit (PET Bottles)



Vikoda Bottles: 5L, 7L, 19L



# KHANH HOA MINERAL WATER JOINT STOCK COMPANY

# PARTNERS



**E-commerce Partners** 



**Strategic Partners** 

Spa Sky Technology transfer partnership for the OEM production of carbonated beverages under the Spa Sky brand





**Guangzhou Nutrin** Vikoda has officially exported products to the Chinese market



# **Vietnam Nutrition Association**

Vikoda is a strategic partner of the Vietnam Nutrition Association, co-organizing nationwide scientific conferences on nutrition from North to South.

# TODAY COSMETICS JOINT STOCK COMPANY

Founded in 2009, Today Cosmetics has established itself as a reputable brand and a trusted partner in the cosmetics and personal care manufacturing industry in Vietnam.

After officially becoming a member of F.I.T Group in 2012, Today Cosmetics experienced rapid growth through a strategy of focused investment. The company has become a hub for leading industry experts, owns a wide range of valuable proprietary formulations, and maintains the flexibility to collaborate with global strategic partners.

At the same time, Today Cosmetics also develops its own brands, combining production capabilities with strategic domestic brand-building efforts.

# A STRONG COMMITMENT TO SUPERIOR PRODUCT QUALITY





**Environmentally Friendly** 



**Outstanding Quality** 

Safety Focused



# **DIVERSE PRODUCT PORTFOLIO**

## PERSONAL CARE

# DR.CLEAN



A product line designed to clean, eliminate odors, and balance skin pH, helping protect against harmful environmental agents. Available in a variety of fragrances.

## NUWHITE



A body wash line made from 100% pure goat milk essence and natural fresh fruit extracts, delivering smooth, radiant skin



# HOME CARE

# **GOLDEN LIFE**

A premium biological product line under the home care category, applying natural enzyme technology to deliver effective cleaning while ensuring health safety and environmental friendliness.

## **TERO BIO**



A premium product line applying European biotechnology, offering an exceptional experience in home care solutions.

# ORAL CARE



An oral care product line with a diverse range of models and types, designed for both children and adults.

# **INSECT SPRAY**

## ROCKET



An insect spray line effective against six types of insects: mosquitoes, cockroaches, ants, flies, spiders, and fleas. The product contains no harmful ingredients, ensuring family safety.



# MISSION

Enhancing quality of life through superior, safe-to-use, and environmentally friendly products and services.

# VISION

Aiming to become a world-class Vietnamese FMCG company, a national pride with cutting-edge R&D, and a place where younger generations aspire to contribute.

**AIR FRESHENER** 



# ROSY

G10

An air freshener line with antibacterial and odor-neutralizing properties, delivering a fresh and clean living space. Produced with modern technology and natural ingredients, ensuring health safety

# COSMETICS

A cosmetics and personal care line made from natural extracts, combined with advanced technology to ensure optimal effectiveness, safety, and compatibility with Vietnamese skin types. G10 offers a diverse product portfolio.



# TODAY COSMETICS JOINT STOCK COMPANY

# TODAY COSMETICS PRODUCT DISTRIBUTION MAP

**C** The nationwide distribution network of branches and retail agents forms the core of Today Cosmetics' execution strategy

# Presence in all provinces and cities

A comprehensive distribution system overs every region of the country.

# 50.000<sup>+</sup> retail stores

Nationwide distribution coverage.

16<sup>+</sup> years In the field of cosmetics and personal care

manufacturing & OEM production.

4.946 m2 Total factory area.

2.580 m2 Workshop area.

# 30.000.000+

products/year Annual production capacity.

Malaysia Joint venture partner

# 08 well-known brands

Manufactured using imported technology from Europe.

5 Production lines

100<sup>+</sup> products

Including personal care, home care, and more.

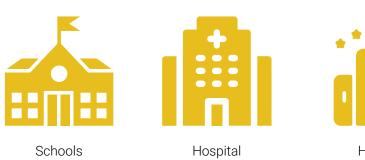
# 100% of products

Are sustainable, eco-friendly, and safe for consumer health.

# **MT & CVS CHANNEL PARTNERS**



**B2B PARTNERS** 



E-COMMERCE PARTNERS









Industrial Zones





# TODAY COSMETICS JOINT STOCK COMPANY

# **EXPERIENCED HUMAN RESOURCES TEAM**

R&D Team	A team of experienced engineers and specialists who continuously update and apply the world's leading cosmetic and personal care ingredient trends.
Production Team	Highly qualified personnel with extensive experience in professional cosmetics manufacturing, carefully selected based on strict criteria. They ensure accuracy and microbiological safety throughout the entire process—from raw material preparation to final product manufacturing.
QA/QC Management	All production stages are strictly monitored by the QA/QC team to ensure compliance with the standards set by the Ministry of Health.
Customer Care Team	A team of experienced, friendly, and professional consultants who thor- oughly understand the market and legal documentation—enabling efficient cooperation and saving time for all parties involved.
Packaging Design Team	Skilled specialists in logo and packaging design who focus on creat- ing aesthetically appealing, transparent, and legally compliant pack- aging. We believe packaging plays a critical role in influencing purchasing decisions.

# **MODERN FACTORY**



with

customer orders.







# QUALITY ASSURANCE SYSTEM



Product Development



Product diversification

Product registration

Formula Transfer



Access to Emerging Product Trends

# **GMP ISO 9001:2015**

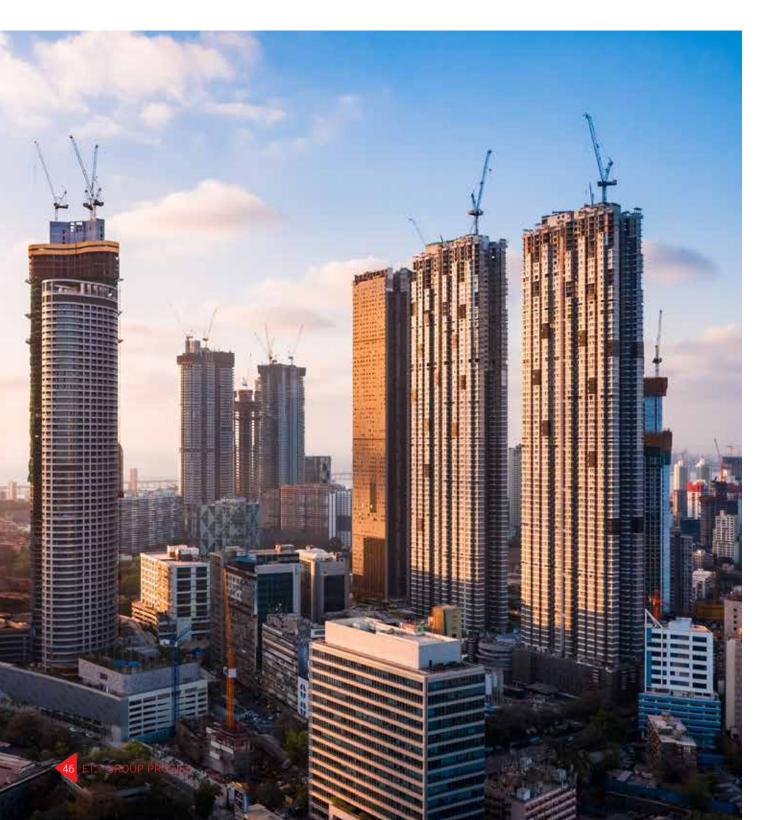
Standards and certifications



# I REAL ESTATE

Targeting the mid- to high-end segment, the Group views real estate not merely as a line of business but as a mission to create lasting value for society and the community. Guided by the philosophy of prioritizing quality over speed or scale, each project is implemented with rigor and professionalism. On this journey, F.I.T Land Investment Joint Stock Company, established on July 11, 2016, has been actively contributing to the Group's overall development.

With a team of highly experienced experts, the company provides a wide range of real estate services, including: Real estate and land use rights trading; real estate consulting, brokerage, and auction services; other related real estate activities. Each project is not only an investment but also a commitment to quality and sustainable value.







## PART 2 - BUSINESS SECTOR







# I AGRICULTURE

Committed to sustainable agricultural development and prioritizing consumer health and safety, F.I.T Group has developed clean raw material zones, invested in modern equipment, and maintained meticulous control over every stage of the process—from product formulation and seed sourcing to harvesting, processing supervision, and product packaging and design—to ensure maximum safety for end users. Thanks to a strategic, long-term investment vision, the Group's agricultural products are now present in all provinces across Vietnam and exported to demanding markets such as Europe, the United States, Japan, and South Korea, among others.

F.I.T Group's goal is to continuously improve quality and diversify its product offerings to meet the increasingly high demands of consumers.



Development of proprietary raw material zones



Research on new crop varieties



Modern equipment and technology



Years of experience in export operations









## PART 2 - BUSINESS SECTOR













# TECHNO-AGRICULTURAL SUPPLYING JOINT STOCK COMPANY (TSC)

Currently, with thousands of agents and customers both domestically and internationally, Techno-Agricultural Supplying Joint Stock Company (TSC) is recognized as one of the most reputable and highly regarded agricultural enterprises in Vietnam.

Supplying the market with a full range of products—from seeds, fertilizers, and agrochemicals to agricultural produce and food products—TSC has set its vision to become Vietnam's leading agricultural investment company. The company is committed to contributing to the development of Vietnam's agriculture, sharing benefits with the community, creating value for society, and increasing returns for shareholders



1992 Established

# 2007

TSC shares listed on Ho Chi Minh City Stock Exchange

1.968<sup>+</sup> Billion VND

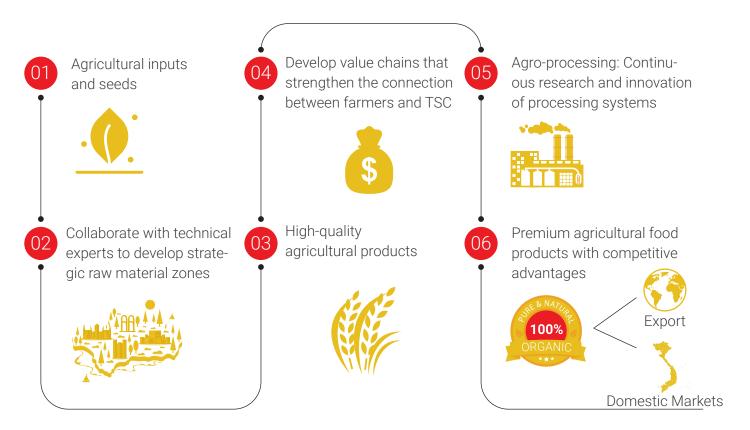
Charter capital

4/7 Subsidiaries operating in the agricultural sector

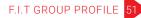
33⁺years of experience

In agricultural production and trading

# INTEGRATED SMART AGRICULTURE VALUE CHAIN







# TECHNO-AGRICULTURAL SUPPLYING JOINT STOCK COMPANY (TSC)

Since officially becoming a subsidiary of F.I.T Group, TSC has received strong support in terms of capital, corporate governance, operations, and business strategy.

With the backing of its parent company, TSC has been actively streamlining its operational model, building long-term business strategies, and expanding into high-potential sectors such as fruit processing for export and FMCG

TSC's products have been exported to multiple countries, including China, Japan, the United Arab Emirates, Russia, Belarus, Bangladesh, and Malaysia, among others.

With high quality and competitive pricing, TSC's products and services meet all requirements and satisfy even the most demanding customers.









04 AGRICULTURAL SUBSIDIARIES OF TSC			
No.	COMPANY NAME	CORE BUSINESS ACTIVITIES	OWNERSHIP PERCENTAGE
01	West Food Processing Exports Joint Stock Company	Processing and preservation of fruits and vegetables	45%
02	TSC Seeds Joint Stock Company	Import-export and trading of crop seeds; propagation and care of seedlings	57,63%
03	Nong Tin Seeds Corporation	Seed processing and propagation; cultivation and care of agricultural crops	77,67%
04	Westfood Hau Giang Joint Stock Company	Processing and preservation of fruits and vegetables	44,76%





# WEST FOOD PROCESSING EXPORTS JOINT STOCK COMPANY

Established in 1992, Westfood is a prominent member of the TSC Group in the agriculture and food processing sector. The company specializes in producing frozen (IQF) products, canned products, and other agricultural goods made from mango, pineapple, papaya, dragon fruit, and lotus seeds. These are processed using advanced technology and highly automated production lines to ensure freshness and nutritional value.

To date, Westfood products have been exported and well-received in many countries and regions including the United States, France, Japan, Australia, Canada, the Netherlands, Ireland, and South Korea. Westfood primarily serves large corporations and industrial food processors.

Located in the heart of the Mekong Delta-the most fertile region in Vietnam-Westfood operates two major factories in the area.

## Westfood Can Tho Factory

Located in Cai Son – Hang Bang Industrial Park, Ninh Kieu District, Can Tho City, the factory spans over 30,000 m<sup>2</sup> and is equipped with highly automated production lines and advanced technology. Key specifications:

- 3 IQF machines with a total capacity of 2.2 tons/hour (investment period: 2008-2015). Modern frequency IQF system with a capacity of 2 tons/hour. 4 can cutting lines, with a total output of approximately 600 containers/year
- Plastic cup production line with a capacity of 5,500 cups/hour

## Westfood Hau Giang Factory

The Westfood Hau Giang Factory covers an area of approximately 7 hectares with a total investment of over 666 billion VND. The factory has a daily processing capacity of 120 tons of finished products and is scheduled to begin operations in Q2/2025. As one of the largest agricultural processing plants in Southern Vietnam, the factory will produce a wide range of new, high-quality products in addition to Westfood's current product lines. With an annual capacity of 30,000 tons, the facility serves as a strategic foundation to position Westfood among the Top 5 leading fruit and vegetable exporters in Vietnam.



33 years of experience in food production and export

30.000 m<sup>2</sup> Total factory area

1.400 Employees

# 2.800 MTS

Cubic meters of cold storage capacity

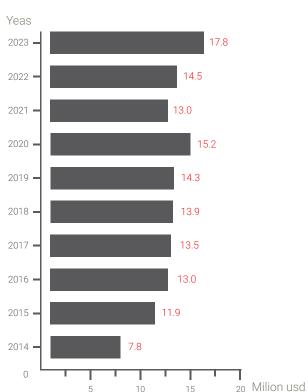
# 25.000.000\$

million USD investment in Westfood Hau Giang Factory

# 1000ha Pineapple MD2

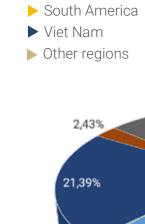
hectares of MD2 pineapple, with planned expansion by 2030

## REVENUE FROM 2014 TO 2023









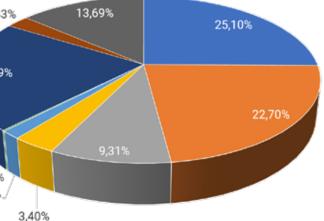
0,18% 1,54%





## WESTFOOD'S GLOBAL MARKET SHARE IN 2024

- Europe
- ▶ Japan
- Asia
- Korea
- Russia and Eastern Europe
- ▶ United States ▶ Australia Neww Zealand



# WEST FOOD PROCESSING EXPORTS JOINT STOCK COMPANY



## **CANNED PRODUCT LINE** 01

**10 PRODUCT LINES:** Lotus seeds, mixed fruits, mango, pineapple, aloe vera, cucumber, nata de coco, baby corn, cut baby corn, papaya

OPERATING CAPACITY:		
Production lin	e: 320 – 360 FCL/year	
Can sizes:	A10, 300Z, 200Z, 150Z	

# **CERTIFICATIONS**



# PARTNERS

M

AERCER

TRADER JOE'S

**UNITED STATES & CANADA** 

Northeast

Marketing

BRECON

POSITIVE FOOD

## **FROZEN PRODUCT LINE** 02

**POUCH PRODUCT LINE** 

POUCH PRODUCT LINE:

Preserving the fresh and natural

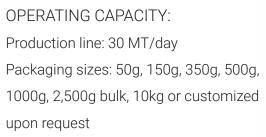
flavor of fruits with state-of-the-art

Mango, coconut, etc.

freezing technology.

# **PRODUCT RANGE:**

Mango, dragon fruit, passion fruit, fresh lime, grated coconut, etc. Preserving the fresh and natural flavor of fruits using state-of-the-art freezing technology.





## **PLASTIC CUP PRODUCT LINE** 03

# PRODUCT RANGE:

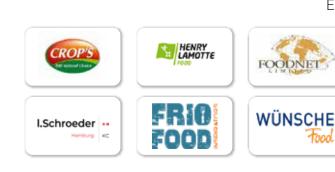
upon request

Mango, nata de coco, pineapple, aloe vera, cut baby corn, etc. Compact, convenient, and to carry anywhere, easy anytime.

**OPERATING CAPACITY:** Production line: 5,400 cups/hour 260 FCL/year Cutting sizes: 6.5 mm, 10 mm, 15 mm Cup sizes: 4 oz and 7 oz

**OPERATING CAPACITY:** Production line: 60-80 FCL/year Pouch sizes: 500g, 3kg, 5kg, 10kg or customized





Camerican

•

World Foods & Flavors



ÆON



# F.I.T GROUP PROFILE

04

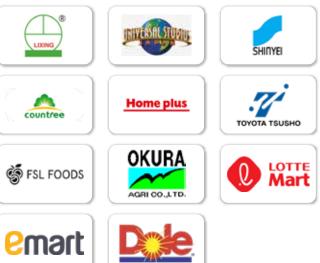


OLLARAMA (s



# EUROPE







# 

# **ORGANIZATION CHART**

Organizational chart	60
Leadership personnel	62
Awards	64
Member company system	66



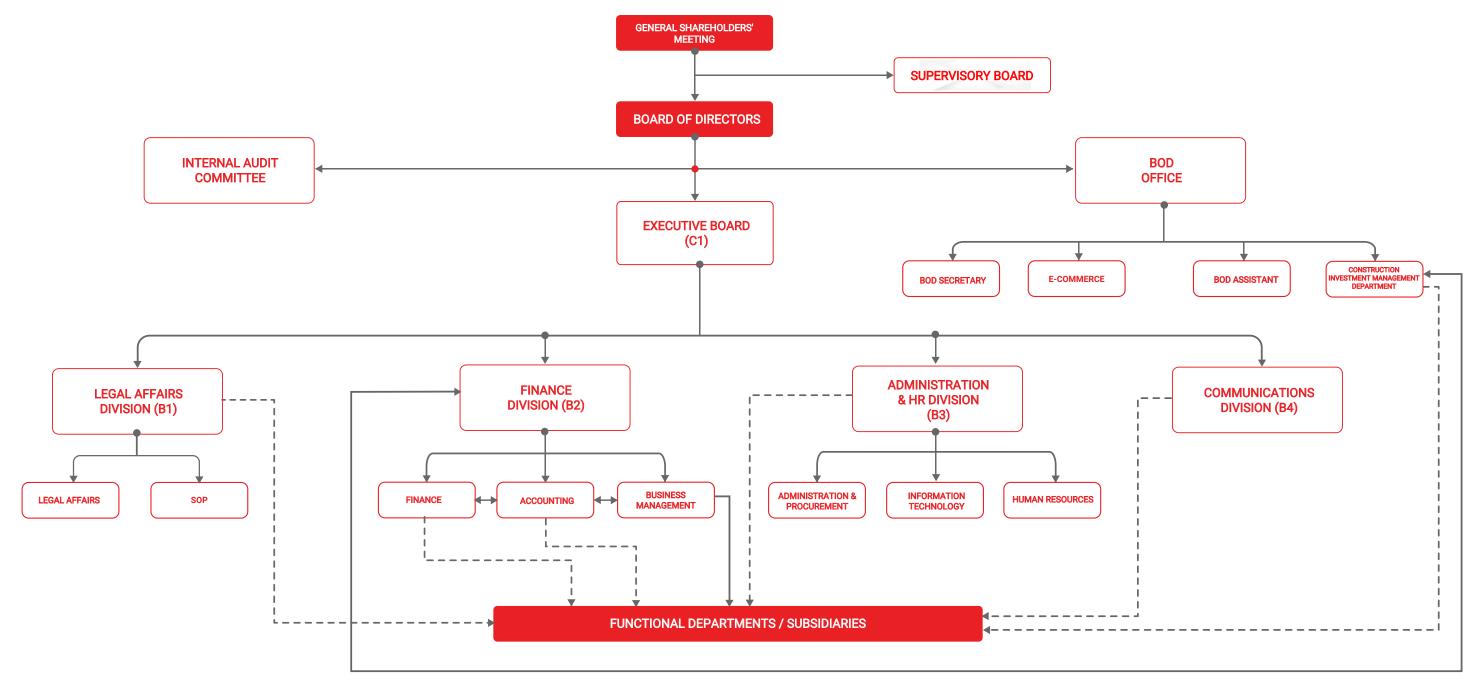
# I ORGANIZATION CHART

F.I.T Group operates based on close coordination and unity between the Board of Directors, functional departments at the Group's headquarters, and each member company. Member companies have the ability to manage independently, taking responsibility for their own business operations and financial planning. The functional departments at the Group's headquarters are responsible for providing support and oversight in their areas of expertise.

# Legend:

1	C	Executive Board (CEO & CEO -1)
2	В	Divisions within the Group

No	tes:	
1	$\longrightarrow$	Direct management
2	>	Indirect management
3	$\longleftrightarrow$	Coordinated implementation
4	CEO	Chief Executive Officer
5	BOD	Board of Directors



# **I** LEADERSHIP PERSONNEL

# **BOARD OF DIRECTORS**

## **BOARD OF DIRECTORS**



Mr. Nguyen Van Sang Chairman of the Board

# Mr NGUYEN VAN SANG Chairman of the Board

Mr. Nguyen Van Sang is a founding member of F.I.T Group from its early days. As Chairman of the Board of Directors of F.I.T Group, Mr. Sang is responsible for overseeing and managing all activities of the Group's headquarters. Additionally, Mr. Sang plays a key role in developing and guiding the strategic direction for the short-term, medium-term, and long-term growth of F.I.T Group.

Mr. Sang graduated from University and holds a Master's degree in Finance from the National Economics University in Hanoi. Prior to founding F.I.T Group, Mr. Sang gained many years of experience in business, sales, management, and finance at Procter & Gamble Vietnam (P&G Vietnam) and Shell Gas Haiphong Ltd.



Ms. VU THI MINH HOAI



Ms. NGUYEN THI MINH NGUYET Vice Chairwoman of the Board





Ms. VU THI MINH HOAI **Board Member** 





Mr. NGUYEN NINH DUNG **Board Member** 



Mr. DO VAN THO Board Member

# SUPERVISORY BOARD MEMBER



Mr. VO DINH BAO Supervisory board member



Ms. NGUYEN THI HONG ANH Supervisory board member







General director





Mr. DOAN XUAN DUY Supervisory board member



# **AWARDS**



**TOP 10 ASIA TYPICAL** 

ENTERPRISES 2023

Awarded by Enterprise Asia Jury

**TOP 10 OUTSTANDING VIETNAMESE BRANDS 2024** Awarded by Business & Commerce Magazinea PART 3 - ORGANIZATION CHART



# TOP 500 LARGEST PRIVATE ENTERPRISES IN VIETNAM 2016

Surveyed and announced by VietnamNet and Vietnam Report in accordance with internationa standards.



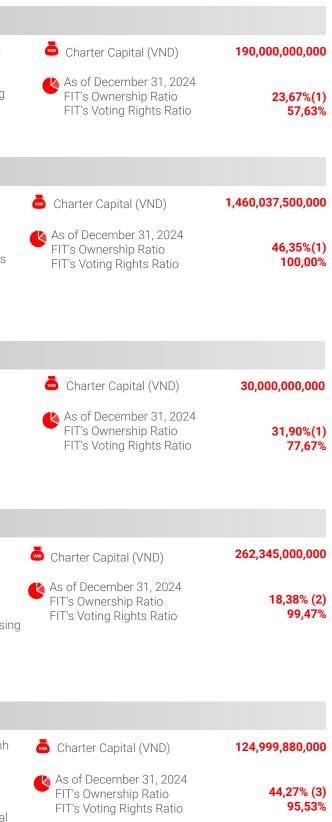


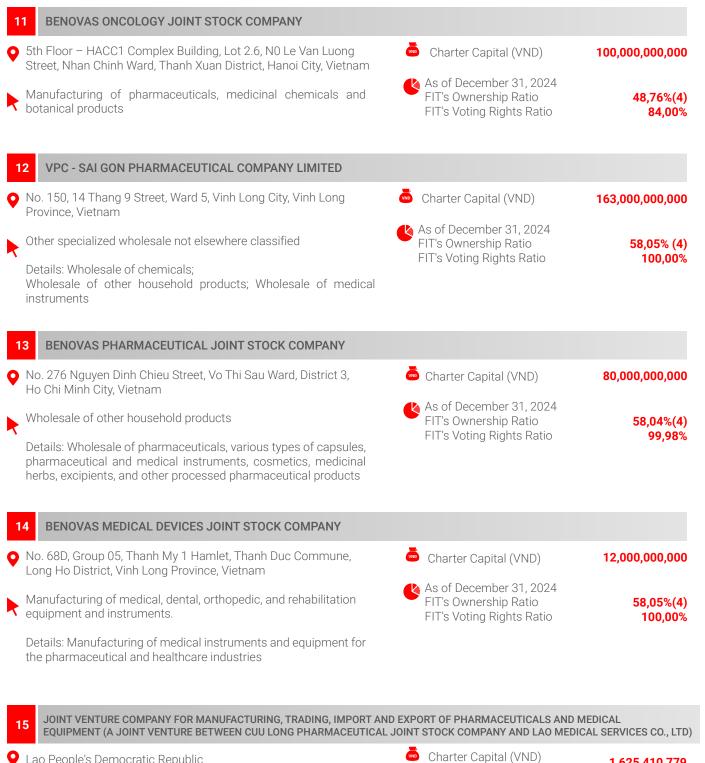
# SYSTEM OF SUBSIDIARIES AND AFFILIATES

# **SUBSIDIARIES**

01 TECHNO-AGRICULTURAL SUPPLYING JOINT STOCK COMPANY	(*)	
1D Pham Ngu Lao, Thoi Binh Ward, Ninh Kieu District, Can Tho City, Vietnam	👼 Charter Capital (VND) 1,90	68,589,250,000
Other specialized wholesale not elsewhere classified	As of December 31, 2024 FIT's Ownership Ratio	41,07%
Details: Wholesale of fertilizers, plant protection products, and other chemicals used in agriculture	FIT's Voting Rights Ratio	41,07%
02 CUU LONG PHARMACEUTICAL JOINT STOCK COMPANY		
No. 150, 14 Thang 9 Street, Ward 5, Vinh Long City, Vinh Long Province, Vietnam	👼 Charter Capital (VND) 73	30,410,300,000
Manufacturing of pharmaceuticals, medicinal chemicals and botanical products (Manufacturing of pharmaceuticals, medicinal herbs, chemicals, excipients, and other processed pharmaceutical products)	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	58,05% 58,05%
03 F.I.T VIET NAM TRADING AND IMPORT EXPORT COMPANY LIMI	TED	
5th Floor – Times Tower, No. 35 Le Van Luong Street, Nhan Chinh Ward, Thanh Xuan District, Hanoi City, Vietnam	Charter Capital (VND) 10	00,000,000,000
Organization of trade promotion and introduction activities (Excluding press-related activities)	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	100% 100%
General wholesale (excluding pharmaceuticals and goods banned by the State)		
04 F.I.T LAND INVESTMENT JOINT STOCK COMPANY		
5th Floor – Times Tower, No. 35 Le Van Luong Street, Nhan Chinh Ward, Thanh Xuan District, Hanoi City, Vietnam	👼 Charter Capital (VND) 9	65,904,990,000
Real estate business, land use rights under ownership, usage rights, or lease rights	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	99,90% 99,90%
Details: Real estate trading – including trading of future-formed realestate		
05 WEST FOOD PROCESSING EXPORTS JOINT STOCK COMPANY (*	**)	
Cai Son – Hang Bang Industrial Park, Hoang Quoc Viet Street, Quarter 4, An Binh Ward, Ninh Kieu District, Can Tho City, Vietnam	Charter Capital (VND) 30	02,467,400,000
Processing and preserving vegetables and fruits; purchasing and processing agricultural products and food for export	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	18,48%(1) 45,00%

(	16 TSC SEEDS JOINT STOCK COMPANY
0	1D Pham Ngu Lao Street, Thoi Binh Ward, Ninh Kieu District, C Tho City, Vietnam
	Wholesale of agricultural and forestry raw materials (exclud wood, bamboo, and rattan) and live animals.
	Details: Trading and import-export of all kinds of crop seeds
(	7 FIT CONSUMER JOINT STOCK COMPANY
Q	1D Pham Ngu Lao Street, Thoi Binh Ward, Ninh Kieu District, Can Tho City, Vietnam
	Retail sale of food, foodstuffs, beverages, tobacco, and cigars accounting for a major proportion in general-purpose retail sto
0	8 NONG TIN SEEDS CORPORATION
9	276 Nguyen Dinh Chieu Street, Vo Thi Sau Ward, District 3, Ho Chi Minh City, Vietnam
•	Seed processing for propagation
`	WESTFOOD HAU GIANG JOINT STOCK COMPANY
` •	
` •	99 WESTFOOD HAU GIANG JOINT STOCK COMPANY Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha
	99 WESTFOOD HAU GIANG JOINT STOCK COMPANY Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha Thanh District, Hau Giang Province, Vietnam Processing and preserving vegetables and fruits
	99 WESTFOOD HAU GIANG JOINT STOCK COMPANY Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha Thanh District, Hau Giang Province, Vietnam Processing and preserving vegetables and fruits Details: Processing and canning of vegetables and fruits; proc and preserving other vegetables and fruits
•	99 WESTFOOD HAU GIANG JOINT STOCK COMPANY Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha Thanh District, Hau Giang Province, Vietnam Processing and preserving vegetables and fruits Details: Processing and canning of vegetables and fruits; proc and preserving other vegetables and fruits
•	<ul> <li>WESTFOOD HAU GIANG JOINT STOCK COMPANY</li> <li>Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha Thanh District, Hau Giang Province, Vietnam</li> <li>Processing and preserving vegetables and fruits</li> <li>Details: Processing and canning of vegetables and fruits; proc and preserving other vegetables and fruits</li> <li>MANH HOA MINERAL WATER JOINT STOCK COMPANY</li> <li>Cay Sung Hamlet, Dien Tan Commune, Dien Khanh District, Kh</li> </ul>
•	<ul> <li>WESTFOOD HAU GIANG JOINT STOCK COMPANY</li> <li>Song Hau Industrial Park – Phase 1, Dong Phu Commune, Cha Thanh District, Hau Giang Province, Vietnam</li> <li>Processing and preserving vegetables and fruits</li> <li>Details: Processing and canning of vegetables and fruits; proc and preserving other vegetables and fruits</li> <li>KHANH HOA MINERAL WATER JOINT STOCK COMPANY</li> <li>Cay Sung Hamlet, Dien Tan Commune, Dien Khanh District, Kh Hoa Province, Vietnam</li> </ul>





CHARLOTTE REAL ESTATE INVESTMENT AND DEVELOPMENT JOINT STOCK COMPANY
--

- 5th Floor Times Tower, No. 35 Le Van Luong Street, Nhan Chinh Ward, Thanh Xuan District, Hanoi City, Vietnam
- Real estate business, land use rights under ownership, usage, or lease

Details: Real estate trading

# **ASSOCIATED COMPANIES**

## 01 FIT COSMETICS JOINT STOCK COMPANY

O No. 276 Nguyen Dinh Chieu Street, Vo Thi Sau Ward, District 3, Ho Chi Minh City, Vietnam

Distribution of cosmetics and personal care products; Other specialized wholesale not elsewhere classified

Details: Trading of chemicals (excluding banned substances); Wholesale of fertilizers and agrochemicals; Wholesale of virgin plastic resins; Wholesale of rubber; Wholesale of textile fibers; Wholesale of pulp

EQUIPMENT (A JUINT VENTURE DET WEEN COU LUNG PHAR	INACEUTICAL JUINT STUCK COMPANY AND LAU MEDIC	JAL SERVICES CO., LID)
Lao People's Democratic Republic	👼 Charter Capital (VND)	1,625,410,779
Pharmaceutical promotion	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	29,61%(4) 51,00%



233,000,000,000	👼 Charter Capital (VND)	h
98,61%(5) 98,71%	As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio	



Charter Capital (VND)

🔥 As of December 31, 2024 FIT's Ownership Ratio FIT's Voting Rights Ratio

195,900,000,000

22,71%(1) 49,00%



# 04 SUSTAINABLE DEVELOPMENT

Sustainable vision	72
Social responsibility	74
Sustainable human resource development	80
Environmental protection	82



# **|** SUSTAINABLE VISION

F.I.T Group is committed to sustainable development based on a harmonious foundation between the interests of the business, society, employees, shareholders, partners, and the environment. The Group constantly strives to create long-term value for the community and society, laying the groundwork for the country's development.

# FOR SOCIETY



As a corporation engaged in the fields of pharmaceuticals, fastmoving consumer goods, food, agriculture, and real estate, F.I.T Group aims to provide high-quality, user-friend-ly products and services that align with modern trends and best serve the interests of Vietnamese consumers.

# FOR EMPLOYEES

For F.I.T Group, "People" is the core element of every success. The Group provides a professional and safe working environment tailored to the characteristics of each field of operation. Beyond ensuring optimal working conditions with modern facilities and fully equipped meeting rooms with the latest projection and sound systems, the Group also pays special attention to the mental wellbeing of every employee. This is demonstrated by investments in functional spaces such as a cafeteria that can serve over 100 people and a gym equipped with advanced machines.

Focusing on training and retaining talents, F.I.T Group offers attractive employee welfare policies, including additional health insurance packages and 24/24 accident insurance, meaningful internal bonding activities, as well as appreciation and recognition programs for long-serving and outstanding staff. Moreover, employees regularly participate in professional skill training programs, contributing to building a solid career development roadmap.

Every employee at F.I.T Group embraces the Group's Core Values,

In addition, the Group places great emphasis on demonstrating corporate social responsibility (CSR), aiming to improve quality of life through investment in public health programs, green

consumption initiatives, and sustainable development projects— especially in areas affected by natural disasters and hardship.



upholds sincerity, compliance, and a spirit of perfect execution, along with a desire to win and continuously improve, to successfully achieve all set goals and contribute to the economic and social development of the country.



# FOR SHAREHOLDERS AND PARTNERS

F.I.T Group is committed to delivering optimal benefits and longterm value to shareholders and partners. The Group ensures transparency in management and financial reporting, maintains stable business performance, and consistently grows sustainable profits

F.I.T Group builds its partnerships based on principles of respect, fairness, and mutual development. The Group continuously expands its cooperation network, closely aligning with strategic partners to create shared value while upholding business ethics and sustainable development standards.

# FOR THE ENVIRONMENT

F.I.T Group considers environmental protection a core component of its long-term development strategy. The Group prioritizes investments in eco-friendly production technologies, reduces emissions, utilizes recycled materials, and optimizes the efficient use of natural resources.



# TECHNOLOGICAL INNOVATION AND CREATIVE INNOVATION

F.I.T Group considers technology and innovation to be key drivers in its sustainable development strategy. The Group continuously invests in research and the application of advanced technological solutions to optimize production processes, improve product and service quality, and minimize negative environmental impacts.

The development of intelligent management systems and the integration of digital technologies not only enhanc F.I.T Group's operational efficiency but also deliver outstanding experiences to customers and partners.





F.I.T Group's environmental initiatives extend beyond manufacturing to include community programs such as tree planting, water source protection, and raising public awareness about ecosystem conservation. The Group aims to become a model for balancing economic growth with environmental preservation, moving toward a sustainable future for the next generation.



The Group also fosters a culture of innovation internally, encouraging employees to participate in initiative and research programs aimed at continuous improvement and delivering new value. With a long-term vision, F.I.T Group is committed to leading in the application of technology and innovation to meet market trends and help shape a sustainable future for the industry and the wider community.



# SOCIAL RESPONSIBILITY

# **DUOC CUU LONG JOINS HANDS** TO SUPPORT PEOPLE AFFECTED BY TYPHOON YAGI

In response to the severe human and material losses caused by Typhoon No. 3 (Yagi) and prolonged flooding in several northern provinces, DCL Holdings, embodying the spirit of solidarity and mutual support, quickly coordinated with the Vinh Long Department of Health to launch a relief effort.

The company donated 24 boxes of essential medicines, including painkillers, fever reducers, medications for respiratory diseases, and antibiotics.

These supplies were delivered in a timely manner and distributed to nearly 1,000 residents in Ngu Chi Son and Ta Van communes (Sa Pa Town), as well as Muong Hum and Den Sang communes (Bat Xat District), Lao Cai Province.

The program not only helped the locals recover their health quickly but also contributed to stabilizing their lives in the aftermath of the natural disaster.



# TODAY COSMETICS JOINS HANDS TO SUPPORT PEOPLE IN RECOVERING FROM THE AFTERMATH OF SUPER TYPHOON YAGI



After a natural disaster, personal hygiene products become essential for flood-affected residents to protect their health, boost immunity, and help rebuild their lives. Understanding this need, FIT Cosmetics donated over 850 Dr. Kool Kid toothbrush and toothpaste combos, along with more than 2,000 bottles of hand sanitizer to those severely impacted by the super typhoon.

These products provide comprehensive healthcare for both children and families, effectively preventing dangerous infectious diseases that may break out after natural disasters.

# 44,000 BOTTLES OF VIKODA NATURAL ALKALINE MINERAL WATER SUPPORT FLOOD-AFFECTED COMMUNITIES

As a company deeply concerned with social issues, Vikoda actively engages in charity and relief efforts for underprivileged areas and individuals affected by natural disasters and pandemics. The company's contributions have had a positive impact, improving the lives of many individuals and families, laying the foundation for protecting and enhancing the quality of community life. In response to the severe aftermath of super typhoon Yaqi in northern Vietnam, Vikoda demonstrated its social responsibility and spirit of solidarity by providing both material and moral support to people suffering from hardship and loss.

By collaborating with reputable and influential organizations, Vikoda donated a total of 1,780 cartons of mineral water-equivalent to nearly 44,000 bottles of Vikoda natural alkaline mineral water-valued at more than VND 250 million, directly to relief centers in flood-hit provinces and cities, promptly addressing the urgent need for clean drinking water.

Vikoda remains committed to supporting those in need after natural disasters and will continue to actively participate in reputable relief programs across localities, contributing to the swift recovery and stabilization of life in northern regions after the floods.



Today Cosmetics' products are made from well-researched, clearly sourced ingredients that are environmentally friendly and safe for users.

Their use helps maintain public health and improves the quality of life in the community-even during disasters and difficult times. Notably, the Dr. Kool Kid toothbrush and toothpaste combo, as well as the Dr. Clean hand sanitizer, are designed to be safe, easy to use, and convenient to carry-suitable for all situations.



# I SOCIAL RESPONSIBILITY

# DCL CONTINUES TO SUPPORT THE 2024 ANNUAL SCIENTIFIC CONFERENCE

On December 19, 2024, Cuu Long Pharmaceutical Joint Stock Company (DCL) continued its sponsorship and co-organization of the 2024 Annual Scientific Conference held at Vinh Long General Hospital. This marked a significant milestone in the company's journey of fulfilling its commitment to community-based initiatives.

With a mission to connect and improve community life through optimal health solutions, DCL remains focused



on supporting scientific research and applied technology in public healthcare. Over the years, DCL has consistently improved product quality, introducing various health-supporting products to the market that meet the strict demands of consumers and partners.

Through continuous efforts, DCL is committed to delivering effective health solutions that contribute to enhancing the quality of life for the community.



# VIKODA CONTRIBUTES TO PROMOTING TOURISM AND CUISINE IN NINH THUAN PROVINCE

From December 26 to December 31, 2023, the natural alkaline mineral water brand Vikoda, owned by Khanh Hoa Mineral Water Joint Stock Company, joined hands with the People's Committee of Ninh Thuan Province to successfully organize the "Ninh Thuan Culinary Festival – Welcoming New Year 2024."

This festival was a particularly important event for Ninh Thuan Province, aimed at creating a joyful and festive atmosphere for both locals and tourists to enjoy food and entertainment during the transition from the old year to the new.

The contribution of Vikoda's natural alkaline mineral water brand significantly helped amplify the event's impact, promoting Ninh Thuan's tourism and cuisine, and building a unique culinary brand rich in cultural identity.

In the coming time, Vikoda natural alkaline mineral

water will continue to contribute sustainable value to the community, helping drive the socio-economic and cultural development of the country, in line with its mission of inspiring a life of wellness through premium health care products and services.



# DCL JOINS HANDS FOR WORKERS' HEALTH

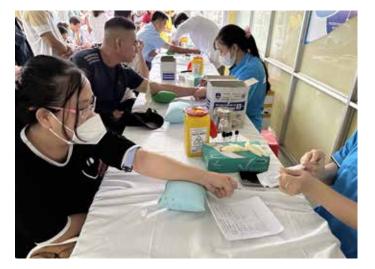
From November 29 to December 2, 2024, Cuu Long Pharmaceutical successfully organized its annual health check-up program for over 800 employees. This initiative aims to protect workers' health and detect occupational diseases early for timely intervention.

A highlight of this year's program was the enhanced occupational health screening, which provided detailed assessments of working conditions and health status related to the unique characteristics of the pharmaceutical industry. The occupational health screening included: Respiratory health checks for chemical exposure, Musculoskeletal evaluations due to long-term work conditions, Vision and hearing tests, particularly for employees in pharmaceutical synthesis areas.

In addition, to increase awareness of women's health in the workplace, this year's program also introduced specialized examinations such as: Early screening for breast and cervical cancer, Reproductive health checks and women's health consultations







These screenings not only support early detection of health issues but also empower female employees to understand the factors affecting their health and take preventive actions effectively.



# SOCIAL RESPONSIBILITY

# VIKODA AFFIRMS ITS ROLE AS DIAMOND SPONSOR **AT THE NATIONAL NUTRITION SCIENCE CONFERENCE 2024**

Khanh Hoa Mineral Water Joint Stock Company, with its natural alkaline mineral water brand Vikoda, has reaffirmed its position as a diamond sponsor and strategic partner of the National Nutrition Science Conference – a prestigious event in the field of health and nutrition. With a strong commitment to promoting healthy nutritional awareness, Vikoda made a significant mark at conferences held from the North to the South of Vietnam.

The Nutrition Science Conferences gathered hundreds of delegates from medical institutions, health-focused universities, research institutes, and leading hospitals, creating a high-quality scientific forum.

Vikoda's participation in this reputable series of nutrition science conferences helped spread the message about the benefits of natural alkaline mineral water in supporting health, earning strong recognition and trust from the medical community.

With endorsements from experts, celebrities, and a wide range of consumers, Vikoda will continue to actively contribute to the nationwide Nutrition Science Conference series planned for 2024-2025, bringing valuable and accurate knowledge about alkaline mineral water and promoting healthy drinking habits within the community.



# WESTFOOD DONATES UNION HOUSING TO A WORKER IN DIFFICULT CIRCUMSTANCES

Operating mainly in the field of canned fruit exports, Westfood employs a large number of workers, many of whom are low-income and lack stable housing. The leadership of Westfood is constantly striving to improve the lives of its workers, particularly by providing them with secure and peaceful homes.

Continuing the "Union Shelter" program – launched in 2017 to support workers facing hardship and severely degraded housing - this year, Westfood, in coordination with the Ninh Kieu District Labor Federation, the People Mobilization Board of the Ninh Kieu District Party Committee, has completed the handover of a



union shelter to Mr. Vo Tan Luc. Mr. Luc, a union member facing housing difficulties, has a wife and brother who have both worked at Westfood since 2011 and made many contributions to the company.

This program continues to inspire hope and help fulfill the dreams of stable living for union members and struggling employees. It also spreads warmth and trust among Westfood workers, fostering a spirit of unity and strong faith within the company.



# I SUSTAINABLE HUMAN RESOURCE DEVELOPMENT

# ENSURING EMPLOYEE RIGHTS AND BENEFITS

# **Transparent Labor Regulations**

F.I.T Group is committed to developing its internal labor regulations in full compliance with legal requirements.

In terms of salary, insurance, and benefits, F.I.T Group maintains a competitive compensation level for its employees compared to the general market in the same industry in Vietnam. Additionally, the Group offers highly competitive salary, bonus, and incentive policies for skilled and experienced professionals in relevant fields—not only to retain current employees but also to attract talent from diverse sources to contribute to and grow with the Group.

Regarding contributions to Social Insurance, Health Insurance, and Unemployment Insurance, the Group strictly adheres to all legal regulations. Furthermore, in collaboration with Bao Viet Insurance Corporation, F.I.T Group has developed and implemented premium health insurance programs exclusively for its employees.

The Group regularly reviews and adjusts its benefits policies to provide more practical and meaningful incentives for all staff members.

## **Comprehensive Working Conditions**

F.I.T Group operates on a schedule of 8 hours per day, 5 days per week. Employees are entitled to public holidays, annual leave, and personal leave with full pay in accordance with the provisions of the Labor Law.

## Ideal Working Environment

Committed to building a professional workplace, F.I.T Group provides employees with spacious, well-equipped offices. Staff are supplied with modern work equipment and receive regular health check-ups. The company also supports employees with mobile phone allowances and provides lunch at the company cafeteria.

# KEY WELFARE POLICIES OF THE GROUP

Employee health is one of the top priorities of the Group's leadership. In addition to standard health insurance, F.I.T Group provides employees with an extra health insurance package from Bao Viet Insurance, offering extensive benefits and accepted at a wide range of medical facilities and major hospitals.

Annual health check-ups are organized for all employees at reputable hospitals known for high-quality services, such as Thu Cuc Hospital, Hong Ngoc Hospital, and others.

Employees receive thoughtful gifts for important personal milestones such as birthdays, weddings, childbirth, illness, and on festive occasions.

The Group also organizes festivals, team-building activities, and trips for employees and their families, as well as rewards for employees' children who achieve outstanding results in academics, sports, or the arts.

Modern, fully equipped gym and 3D golf rooms are available for employees to promote a healthy lifestyle.





# **BUILDING CORPORATE CULTURE**

## **Corporate Cultural Activities**

F.I.T Group places special emphasis on employee engagement activities, ensuring both the rights and emotional well-being of all staff members. The Trade Union's initiatives are actively maintained to foster a connected environment, encouraging employees to maximize their potential, strengthen team unity, and build a vibrant corporate culture through:

- F.I.T Club, which hosts a wide range of activities such as book sharing, knowledge-sharing sessions, and soft skills training workshops.
- Sports and wellness activities including gym, yoga, golf, and football clubs to promote physical health.
- Annual team-building events, designed to be both intellectually stimulating and team-oriented.
- Annual Gala Dinner, held at both the company and Group levels, celebrating milestones and achievements.
- 2–3 bonding trips each year during events like spring excursions, summer holidays, and company anniversaries.
- Quarterly birthday celebrations for employees.
   A library corner stocked with a variety of books to support employees' reading and learning interests.
- Diverse cultural activities organized throughout the year.

# **Employee Training Activities**

To ensure sustainable organizational growth, every individual at F.I.T Group is encouraged to engage in continuous learning. A professionally designed E-Learning system has been thoughtfully developed to support employees in enhancing both their professional expertise and soft skills. In addition, regular offline training programs are also organized to further support employee development.





## **Honoring Success**

F.I.T Group always respects and values human potential, especially individuals who are a strong cultural fit and make outstanding contributions. Honoring achievements is not only a principle but also a guiding compass in the Group's corporate culture.

Respecting people, recognizing the right individuals, and celebrating success are core values that F.I.T Group consistently upholds. Titles such as Employee of the Month/Quarter, Employee of the Year, and Top Sales Performer are prestigious honors that every staff member strives to earn. Alongside these recognitions, well-deserved rewards worth thousands of USD are presented to acknowledge and encourage excellence.







# ENVIRONMENTAL PROTECTION

# **ENVIRONMENTAL IMPACT**

During its operation, F.I.T Group has always placed a high priority on raising awareness among employees about the importance of environmental protection and climate change response. Internal training programs and communication campaigns have been implemented to help staff better understand both individual and organizational responsibilities in minimizing negative environmental impacts.

At the same time, the Group has developed and implemented strict procedures to control the waste treatment systems at its factories and production

facilities, contributing positively to the society's overall effort to protect the environment.

In the past year, the Group did not record any cases of administrative fines from state management agencies related to violations of environmental protection regulations.

This not only reflects strict compliance with legal regulations but also affirms the Group's strong commitment to sustainable and environmentally friendly development.



# **RAW MATERIAL MANAGEMENT**

Over the years, F.I.T Group has continuously invested in upgrading and constructing new production facilities, applying the most advanced and modern technologies. Optimizing the production line is always a top priority to conserve resources, reduce energy consumption, and minimize environmental impact. In parallel, continuous improvements in the production process are carried out to enhance efficiency, improve product quality, and reduce raw material waste, promoting sustainable production.

To improve the efficiency of raw material usage, the Group prioritizes the installation of highly automated lines, optimizing the production process to minimize waste and unnecessary intermediate stages that may generate waste.

Recycling solutions for materials are thoroughly applied, along with limiting the use of disposable packaging at factories, contributing to reducing plastic waste and protecting the environment.

In addition, the Group always focuses on training and raising awareness among employees about the importance of managing and efficiently using raw materials.

Through training programs, F.I.T has built a positive corporate culture where every employee is conscious of and committed to actions that help preserve natural resources.

# DCL HOLDINGS JOINS HANDS TO PROTECT THE ENVIRONMENT

mass organizations, carried out the removal of On the afternoon of September 21, 2024, the Youth illegal advertising boards and cleaned up improperly Union of Cuu Long Pharmaceutical collaborated placed garbage collection points that affected urban with the police force and the People's Committee of aesthetics. These actions not only helped restore Ward 5, Vinh Long City to organize the annual event tidiness and cleanliness in public areas but also "Green Sunday 2024" in response to the environmencontributed to communication efforts to raise comtal protection movement and urban landscape presmunity awareness of the importance of complying ervation campaign. with environmental protection regulations.

This meaningful activity, initiated by the local authorities, contributes to raising individual awareness and responsibility in maintaining a green, clean, and beautiful living environment.

As part of the program, the Youth Union of Cuu Long Pharmaceutical, along with other departments and



# VIKODA LAUNCHES TREE PLANTING CAMPAIGN **TO PROTECT PRECIOUS WATER SOURCES**

The campaign "VIKODA 35 YEARS - GREEN LAND, tree planting ceremonies, educational programs on CLEAN WATER, SUSTAINABLE FUTURE" has water source conservation, and tree planting at the sparked a spirit of love for nature and spread the Dinh Thanh water extraction site have been systemmessage of environmental protection to all employatically implemented. ees, partners, and the community. Activities such as





The program concluded successfully with enthusiastic participation from youth union members and local authorities, showcasing the power of unity and collective effort toward common goals, making practical contributions to the sustainable and prosperous development of Vinh Long province.



As a result, hundreds of trees have been planted by the Vikoda team, creating a diverse green coverage that not only helps preserve the environment but also beautifies the landscape. Vikoda hopes this movement will ignite a strong wave of action-not only within the company but also throughout the broader community-contributing to the construction of a sustainable future for generations to come.

Through this effort, the Vikoda mineral water brand continues to affirm its leading position, aligned with the mission of safeguarding consumers' health and promoting sustainable environmental development.



# F.I.T GROUP JOINT STOCK COMPANY

STOCK CODE **FIT** TOTAL ASSETS **7.747+** BILLION DONG

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