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## **1. EXTRAORDINARY GENERAL MEETING OF SHAREHOLDERS OF FIT – STRENGTHENING THE SYSTEM TO INCREASE TRANSPARENCY AND ENSURE THE MAXIMUM INTERESTS OF SHAREHOLDERS**

In the morning of November 7, 2017, FIT Group held the first extraordinary General Meeting of Shareholders in 2017 at the company headquarter - 5th floor, Times Tower, 35 Le Van Luong, Thanh Xuan, Hanoi.

At the Meeting, the Board of Directors (BOD) and the shareholders have agreed to adopt the new Charter replacing the current Charter on the basis of the Model Charter issued together with Circular No. 95/2017/TT-BTC, approving the Internal regulations on corporate governance; To approve and authorize the Board of Directors to decide on revenue-generating transactions with related parties; To approve the issuance of ESOP shares to employees; To approve the election of two additional members to the Board of Directors, including one independent member; and other matters under the authority of the General Meeting of Shareholders.

Adoption of the new charter based on the Model Charter issued under Circular 95/2017/TT-BTC and internal management regulations at this meeting will help FIT reach the best governance standards. The internal management rules and regulations are based on the actual needs, current characteristics of operation, governance and management, which will serve as a basis for shareholders to more deeply appreciate the company's corporate governance and thereby increasing transparency, ensuring legal rights and interests for shareholders, as well as following the international standards and practices of corporate governance.



To strengthen the corporate governance, to follow the law of the number of independent members, during the Meeting, the Board of Directors and shareholders agreed on the appointment of two new BOD members, including one independent member. An independent board member who has the expertise and practical experience not only supports the Board in planning future plans and strategies but with the presence of independent directors, BOD also makes decisions that are unbiased, which will protect the maximum benefit of the shareholders of the company.

In addition, the General Meeting of Shareholders also approved the issuance of ESOP shares to its employees to encourage the spirit of work and the attachment of the key personnels who together have been in the development stages of the company. With the issuance of ESOP shares, FIT Group is committed to sharing its ownership with the employees in order to move towards great value with strong growth in the future.

2017 may be said to be one year that FIT conducts consolidation of the entire internal governance system from parent to member companies to ensure a good governance foundation, contributing to the sustainable development of the corporation in the future. Currently, FIT and its affiliates are working hard to restructure, invest heavily in machinery, technical facilities, sales, marketing and product development. Especially, Cuu Long Pharmaceutical Joint Stock Company (DCL) is on the way to show itself as the leading pharmaceutical brand in Vietnam.

The construction of the third capsule factory is underway and is scheduled to increase the scarce capital supply in the domestic market, while the cancer drug project is in the process of finding suitable technology transfer partners who are all prestigious partners in the world. DCL is also in the process of finishing formal licensing procedures to officially distribute cancer drugs in Vietnam.

For the beverage industry, the complete development of the Corporate Governance Regulations provides a solid foundation for Vikoda - FIT Beverage to gradually meet its expectations by increasing the coverage of the product on the market, enhancing customer loyalty for products and so on, and make it the growth momentum to continue to expand markets, conquer new and potential markets. In the cosmetic industry, the consumer products provided by FIT Cosmetics are diversified, specialized and outstanding, taking the motto towards the health and to meet the needs of consumers as the foundation for development, so far the brands of FIT Cosmetics such as Dr. Clean, Tero dishwashers, Tero washers, etc. have gradually become trusted companions of every Vietnamese family.

As for the agricultural products, Westfood Foodstuff Processing and Export Joint Stock Company has invested in the development of new cucumber material area for the development of new canned cucumber product, meeting the increasing demand in the market and thus increasing profit and revenue for the company. In addition to developing its own material areas, Westfood also pays close attention to the complete infrastructure and modern machinery and equipment. This is one of the reasons that the partners in South Korea, Japan, Europe, USA... believe in selecting Westfood as a reliable partner for long-term cooperation.

Strategic investments and the process of restructuring and finalizing the governance system are ongoing at FIT and its affiliates. Building a solid business foundation in this stage is the group's biggest goal. For the entire FIT system, long-term value creation cannot be the job of a few months, it needs a trade-off in short-term goals. And the current changes bring the FIT Group forward to respecting honesty in shareholders' information and right to know and thereby maximizing the interests of shareholders and investors.

## **2. FIT: EXTRAORDINARY SHAREHOLDER MEETING AND BUSINESS RESULTS OF CUU LONG PHARMACEUTICAL – STEP BY STEP FOR SUSTAINABLE DEVELOPMENT**

As reported in the previous reports, this morning, November 7, 2017, F.I.T Group held an extraordinary shareholder meeting. One of the important things is officially electing Mr. Hua Xuan Sinh into the Board. Hua Xuan Sinh is not a strange name in Vietnam market. He is experienced in enterprise management, production organization and sales development. His name is associated with Duc Viet Sausage, where he has almost attached his career to develop the

company from nothing to become a leader in the food sector. Sinh's involvement will be accompanied by the development of new projects based on the Group's existing business foundation and on personal experience and business system that Sinh has developed in the past. Having known and worked with him for many years, I am confident that he will be an important link, at least in terms of improving corporate governance following advanced corporate governance practices that the Group is building.

Another important aspect that was repeated at the extraordinary shareholder meeting was the issuance of ESOP (employee stock ownership plan) shares to the employees. In the financial world, issuing shares in the form of ESOP is a common management practice to improve the performance of enterprises to maximize the shareholder value. Ownership conflict between owner (shareholder) and employee (staff) is classic to explain the inefficiency in the operation of any business. When employees have the opportunity to become shareholders, they will work best to bring higher stock value. I think that implementing ESOP for staff should be done regularly to encourage the best effort of each person.



The above two aspects are actually continuing the process of restructuring and implementing the Group's new governance strategy. Today, reading the Third Quarter Financial Report of each company, I was pleased to see the change being spread to the subsidiaries. It is noteworthy that Cuu Long has changed fundamentally, which is reflected in new investment activities and especially through business results. Cuu Long Pharmaceutical (CLP on the HSX) is in the process of completing the construction of Capsule No. 3 factory to meet the huge demand of the market. At the same time, DCL is also in the final stage of the foreign partners' technology transfer and investment in the production of cancer drug as well as asking for license to officially distribute cancer drug in Vietnam. These fundamental investment activities have had significant influence on the Company's revenue growth.

As a result, although the cumulative revenue of the first nine months did not increase, 526 billion VND compared to the same period last year, 530 billion VND – the consequence of basic investment activities, business performance is better at cumulative operating profit, 80 billion VND compared to 69.7 billion VND, and profit after tax, 70 billion VND compared to 53.4 billion VND. More importantly, the business performance index improved significantly. Specifically, operating profit margin for the third quarter was 14.6% versus the same period last year at 8.9%, and cumulative performance at 15.2% versus 12.7%. With the targeted profit after tax margin, Quarter III reached 10% versus 7.1% for the same period last year, and accumulated at 13.3% versus 10.1%. Efficiency in business

performance is most evident in reducing cost of sales and general and administrative expenses. These are two important factors in the strategy to bring more efficiency in the Group's operations.

I will come back with new information as it appears. Wish shareholders and those who are interested in success at work.

(Quach Manh Hao – Strategic Advisor of F.I.T Group)

### **3. FIT: Q3 BUSINESS RESULTS AND ACTIVITIES IN OCTOBER – THE TRADE OFF FOR RESTRUCTURING FOR SUSTAINABLE DEVELOPMENT**

F.I.T Group has announced the official results of the third quarter of 2017 on October 28<sup>th</sup>. The report is stored on the company's website and publicly available on the financial pages as well as the relevant regulatory agencies.

There is nothing to hide, the business results in the third quarter are lower than the same period in 2016 in both revenue and profit. But it should be said that this result is better than the estimates at the end of September when I wrote an update on the group in the third quarter. For example, net profit after tax was 23.8 billion VND, higher than the estimate of 21.7 and the actual operating profit was 36.3 billion VND, higher than the previous estimate of 31.5 billion VND. Notably, due to the good financial performance in the second quarter, accumulation of the first nine months of the Group's after tax profit reached 112 billion VND and is expected to reach over 150 billion VND over the year, higher than 143 billion VND in 2016.



In the newsletter to shareholders and interested parties on October 1<sup>st</sup>, I presented and explained the business results of the group, emphasizing that the reason for the poorer business results is only due to a drop in sales, while performance indicators such as net profit margin, operating margin, and after-tax profit margins were operating well, in line with the performance criteria set at the beginning of the year.

The drop in revenue is a tradeoff between restructuring commitment to sustainable development or following the numbers and then falling behind. FIT has chosen to follow the path of restructuring, towards efficiency and therefore the basic investment activities, new product development, improvement of management and operation efficiency is



done in a consistent and stable manner. In addition to the activities reported in last month's newsletter about what FIT has done in 2017, other basic investment activities have been ongoing.

For example, the group is developing a governance structure based on the best corporate governance practices in the world that are consistent with FIT's ownership structure. The Group is also investing in ERP software to help companies plan and manage the business more efficiently. In addition, in the subsidiaries, the construction and expansion of the plant is nearly finished and is expected to come into operation in 2018. In particular, Cuu Long Pharmaceuticals (CLP) is in a full-fledged state of working with a foreign partner to supply cancer drug and build a factory for this drug. Due to security clauses, I can not elaborate, but shareholders can rest assured that the group is taking the final step to complete this investment deal. As in Westfood, business development with foreign partners is being discussed following the participation of the Fair in Germany.

The above changes are expected to bring efficiency in the business operations of the Group, towards sustainable development. This, inevitably, needs to be countered by a drop in sales due to pauses in production. The decline in sales has led to the decline of other business indicators, so it is normal. We only really have to worry if the way of doing business is normal, but sales decline, or revenue does not change much but the performance indicators decrease.

The changes are bringing the early results of business performance. For example, net profit margin ratio, operating profit ratio, and after-tax profit ratio in Q3/2017 are 21.25%, 9.2% and 6.1%, respectively, higher than the same period of 2016 which reached 20.06%, 7.25%, and 4.9%. This means that the business is operating more efficiently. When basic investment activities are finished and production resumes from 2018, we believe that this efficiency will bring better business results. In other words, the corporate restructuring process is bringing value to shareholders through greater efficiency in business operations.

In October, the group has also actively carried out community activities such as medical examination for poor people in Long An and Ha Giang provinces or participate in volunteer activities with patients and family members at the K Hospital. These activities are part of the strategy of building the group into a enterprise full of social and for the community responsibilities.



November will witness an extraordinary shareholder meeting in which the appointment of new board members who have experiences in corporate governance and development is an important highlight. All the changes at the group are

aimed at creating sustainable long-term value for shareholders. Information transparency is also a change in the new strategy. I will return to the new information as soon as it appears and in the regular newsletter every beginning of the month.

(Quach Manh Hao – Media Advisor, FIT Group)

#### 4. FIT OGSM WORKSHOP – GOING TOWARDS SUSTAINABLE DEVELOPMENT

OGSM is a tool that has been adopted by the FIT Board for the planning, implementation and control of the company's strategy and actions since its establishment. And OGSM is one of the factors that help FIT develop strongly as present.

OGSM has been helping FIT successfully build a short, understandable strategy / activity description, which will help the Board and all employees implement, evaluate and adjust more easily.

Preparing for the 2018 plan, the whole FIT participated in OGSM Workshop on November 08, 2017. At the workshop, the results of activities in 2017 were finalized with the action plans for 2018.

2017 can be said to be a steady phase of sustainable development with the success of large projects thanks to the clear target strategy and unremitting efforts of the Board and all employees of the Group: From the policy of strengthening the array of business activities to the strategy on finding foreign strategic partners for the Group and its member companies; maintaining and promoting strengths in financial investment activities; focusing on expansion of production and business of the core industries which are pharmaceuticals, consumer goods and agriculture-food, creating the foundation for FIT, to the developing and retraining of human resources in the departments of the Group. Thanks to these concerted efforts, all departments of the Group have successfully finished the assigned plan, each one has got impressive achievement in 2017.



This result again confirms the ways and strategies that the Board and the departments of the Group set out in OGSM from the beginning of the year is absolutely right. And it is important that FIT has built a unique, very own business

culture, This makes the Board of Directors and all staff members committed to, strictly adhere to, and determined to implement the goals and strategies set forth earlier this year.

At the end of the meeting, after the Board and departments reported their accomplishments and set targets for 2018, “I, we commit to realizing and accomplishing the goal” commitment celebration is held as a cultural feature of F.I.T. The celebration showed the spirit of determination, solidarity of F.I.T’s leaders and staff, all for the purpose of building F.I.T Group to become a leading developed company in Vietnam.

The O.G.S.M model was formed and developed in the 1950s by Japanese car manufacturers and businessmen. Over the past half a century, OGSM has been applied and operated effectively in well-known global brands such as Coca-Cola, Honda, P&G, etc, which is seen as a tool for “planning and communicating” strategies.

Benefits of OGSM:

- Creating synergy.
- Minimizing waste of resources and time
- Increasing concentration
- Increasing efficiency
- Improving competitiveness

## **5. FIT COSMETICS LAUNCHES NEW 5 EFFECT DR.KOOL – OPTIMAL PRODUCT FOR VIETNAMESE FAMILIES**

FIT Cosmetics Joint Stock Company has launched the new 5 effect Dr. Kool toothpaste. With the launch of this new line, FIT Cosmetics is gradually realizing its expectation that over the next five years Dr. Kool will enter the top three toothpaste brands as well as becoming the most diverse toothpaste brand in the market segments and users.

Continuous improvement has long been a staple that FIT Cosmetics has pursued in its new product development strategy. In addition to the Dr. Kool toothpaste products varying in types and effects such as: Dr.Kool Bamboo salt improves the bacteria cleaning ability to 3 times, Dr.Kool Bamboo charcoal removes plaque for shiny teeth, Dr. Kool Aloe vera helps to clean the bacteria that harm the natural fresh breath, DR Kool is also known for its age-appropriate products such as Dr. Kool Junior containing 100% Xylitol to enhance the antibacteria to prevent tooth decay effectively is the toothpaste for children.

Not stopping there, FIT Cosmetics has developed a line of toothpaste that works best for both adults and children. It is a toothpaste that prevents tooth decay with 5 effects, complementary to each other, scientifically and fully combined for bright and strong teeth.



5 effect Dr. Kool products are produced on modern lines with Korean technology and special formula, which brightens your teeth naturally and combines with mint and herbal scent for the fresh breath during a long active day. The composition of 5 effect Dr.Kool contains Nano-zinc and Flour – penetrating into the enamel and forming fluoroapatite, making teeth stronger and less corrosive by acids, helping to prevent tooth decay. At the same time, Tetrasodium Pyrophosphate in 5 effect Dr.Kool’s new formula helps prevent gum problems, thereby reducing the formation of tartar and plaque and keeping your teeth healthy.



With this initial launching, FIT Cosmetics has started a promotion: buying a box of toothpaste 5 effect Dr.Kool will be rewarded with 01 toothbrush type 365.

In the launch of this new product, FIT Cosmetics’ BOD’s representative said: “In the process of research and development of consumer products, we are always concerned about how to create the best product lines, which can be used for the whole family. As with the toothpaste line, while other products in the market have only 3 effects and only for adults, 5 effect Dr.Kool has a remarkable impact, the special feature of this new product is the non-spicy formula combined with menthol mint and herbs suitable for children. So, 5 effect Dr.Kool product has helped us to fulfill our desires.”

With the orientation of FIT parent company, FIT Cosmetics will continue to research and launch the most essential product lines with the best effect to serve the needs of Vietnamese consumers, contributing to raising the Vietnamese brand name and becoming a close friend of all families.

## 6. TERO APPEARED ON THE NOON BUSINESS FINANCE NEWS ON VTV1

Tero’s appearance on the Noon Business Finance News on VTV1 helps the brand strengthen its name and affirm its brand for Vietnamese consumers.



The Noon Business Financial News is broadcast from 12:40-13:00 from Monday to Friday every week on VTV1. This is the latest news update on the financial market and it gets the attention of a lot of viewers. Thus, the appearance of Tero on this news helps the brand get closer to consumers across the country.

Today, the Tero brand has gradually become familiar with the environmentally friendly products which protect the health of users such as Tero dishwashing liquid, Tero washing liquid and Tero softener.



Tero biological dishwashing liquid are appreciated by many housewives for quality after experiencing the product. The main reason why women love this type of dishwashing liquid is the safety of the product. Tero contains a 100% natural cleansing enzyme with outstanding features such as cleansing grease and tart from the first wash, fast foam-cleansing speed, no grease on the plate and gentle for the hand skin.

TERO pioneered the introduction of neutral washing liquid with  $\text{pH} = 7$  (equivalent to pure water's pH level), to keep the acid layer under the skin always healthy, protect the hands of women in the daily laundry. Meanwhile, TERO fabric softener utilizes Ultra Soft technology on each fabric thread, making clothes Silky as new, at the same time there are Swiss temptation fragrance beads that keep the aroma throughout 07 days. Tero's laundry detergent and softener has overcome many of the inconveniences of regular laundry detergents but still offered very economic prices, doubling the effect but still cost-saving, meeting the most stringent requirements.



The TERO product line wishes to convey the message “Protect the hands – Clean as new and soft as new” to all consumers in Vietnam. This message also shows the general direction that FIT Consumer wants to target for the

TERO product line: bringing quality products to Vietnamese consumers, demonstrating the orientation of products with good quality, safe and clean, protecting the health of consumers.

With the goal of bringing TERO brand into the Top 5 Home Care in Vietnam in the next 5 years, FIT Consumer is and will continue to nurture its spirit children, while continuing to research and launch new products to add to its Safe and Clean portfolio. This is also the long-term sustainable development orientation of FIT Consumer in particular and the parent company F.I.T Group in general, contributing to the development of the whole society and raising the Vietnamese brands.

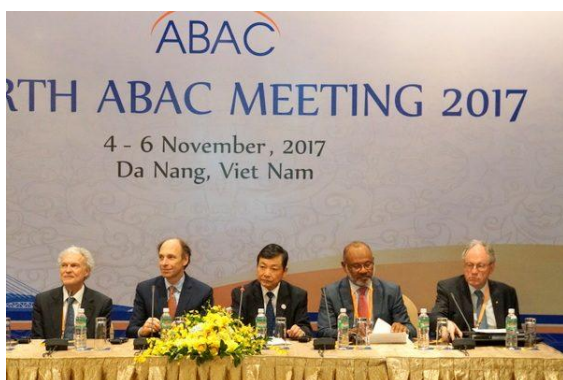
## 7. VIKODA MINERAL WATER IS USED AT THE APEC 2017 FORUM

Being the official drink for some of the conferences held during APEC 2017 in Da Nang, Vikoda has the opportunity to promote the brand to international friends.

The APEC Asia-Pacific Economic Cooperation Forum is one of the major events to be held in Vietnam in 2017. According to the Ministry of Industry and Trade, APEC 2017 promises to open opportunities to enhance Vietnam's position in the international arena, to strengthen the relation between Vietnam and its bilateral partners, and also to be a good opportunity for Vietnamese enterprises to seek business partners.

Therefore, APEC 2017 is considered to have a positive impact on Vietnamese businesses in promoting their image and building business cooperation with more developed partners in the region.

In APEC 2017, only the APEC Summit in Da Nang is estimated to have 12,000-14,000 delegates from 21 member economies, of which about 2,000 are official delegates and 5,000 are enterprises, etc. Therefore, Vikoda sponsoring drinking water for this conference is a valuable opportunity for the brand to introduce its natural mineral water with a pH of 8.5 which offers as many health benefits as the well-known mineral water sources in the world.



With a history of 40 years, Vikoda has long been a trusted brand with outstanding features such as: the water has highly natural alkalinity, standard pH level of 8.5, using technology to exploit at a depth of 220m in the ground, hose temperature of up to 72 degrees Celsius and bottled at the source in accordance with the Ministry of Health's regulations, Vikoda mineral water ensures the good taste of mineral resources, contributing to protecting the health of consumers and especially safe. Being selected as one of the official drink suppliers for APEC 2017 is an honor for Vikoda and thus affirms Vikoda's reputation and quality in Vietnam. And this is the opportunity for the company –

representing the Vietnamese brand, promoting to international friends about the rare natural mineral water source, the country's resource diversity as well as showing the strong development of Vietnamese brands.

Since becoming a member of the FIT Group, Vikoda has made great strides, not only reinforcing the prestige and credibility due to long history in Vietnam, but also the momentum towards the position among the leading drinking water companies in Vietnam. With a development strategy that focuses on sustainable development, offering health benefit to consumers, Vikoda is expanding its market share not only to the domestic market but also towards the long-term development, putting the mark of the Vietnamese brands on the world map.

## **8. THE WHOLE FIT DONATED TO SUPPORT STAFF DAMAGED BY DAMREY HURICANE**

In the middle of October, Damrey Hurricane landed in the Central provinces of Vietnam, causing severe damage to the housing of residents in general and nearly 100 employees of the Group who are living and working in Nha Trang, Binh Dinh, etc. Located in the heavily affected areas, most of the houses of nearly 100 employees of the Group were hit by flood, and furniture was severely damaged, causing their lives to turn upside down and difficult.

Immediately after receiving the news, with the spirit of mutual affection, all employees of the Group together donated to support the colleagues who are suffering heavy losses due to the hurricane. After a short time, the total amount of money donated was up to 250 million VND and immediately allocated to support the damaged workers so that they could timely repair their houses and stabilize their lives.



This is not the first time FIT has together contributed and shared the difficulties caused by hurricanes as last year, the Group also started the program “Towards the Central” and organized by themselves to donate to more than 1,200 people affected by floods in Can Loc district, Ha Tinh province. In addition, FIT is always watching and standing side by side with charity groups, supporting the flood victims in Quang Binh, Quang Tri or Yen Bai.

The spirit of sharing as well as sympathy with the burdens of compatriots in general and colleagues in particular has gradually become the tradition of FIT. And thereby it has shown the humanitarian orientation, committed to the development of the community through the sustainable development strategy of FIT’s Board of Directors.





Currently, FIT BOD and all staffs are doing their best in social activities such as free health care for poor people, free vegetarian meals for patients in hospitals in Hanoi and in other provinces in the upcoming time, career orientation programs for students, sporting events and other community programs. In the coming time, FIT will continue to carry out and cooperate with community responsibility activities, to improve the quality of life of Vietnamese people and contribute to the overall development of the society.

## **9. FIT GROUP ACCOMPANIED WITH HOA CHUM NGAY GROUP GAVE AWAY NEARLY 800 FREE MEALS AT K3 TAN TRIEU HOSPITAL AND THE NATIONAL INSTITUTE OF BURNS**

Recently, FIT Group has joined forces with Hoa Chum Ngay charity group to organize a giveaway of nearly 800 free meals for patients in difficult circumstances in K3 Tan Trieu Hospital and National Institute of Burns.

K3 Tan Trieu Hospital and National Institute of Burns are two large hospitals in Hanoi specializing in receiving and treating severe cases, treatment takes a quite long time and costs a lot. Especially in recent years, the number of patients suffering from tumors in our country increased, including many patients in difficult circumstances. Therefore, the free meals offered in the two hospitals are not only material support but also spiritual support for patients with more confidence in treatment.

Although the free meal giveaway is a new volunteer program implemented by FIT in 2 recent months, this meaningful activity has not only received much expectation from the patients in the hospitals, but also received a great support from the staff of the company for the high practicality of the program. This is also the commitment of the enterprise to carry out the responsibilities for the community.

In the coming time, FIT will continue to work with the Hoa Chum Ngay group to conduct more and more free meal giveaways for poor patients not only at K3 Tan Kien Hospital and National Institute of Burns but also in other hospitals in Hanoi, together aiming to help the disadvantaged to have a better life.



## 10. 750 MEALS WERE GIVEN BY FIT AT NATIONAL INSTITUTE OF BURN AND K3 TAN TRIEU HOSPITAL

Following the monthly free meal giveaway, FIT has teamed up with Hoa Chum Ngay charity group this November to offer more than 750 meals and Danh Thanh non-sparkling mineral water for patients at K3 Tan Trieu hospital and National Institute of Burn.

Free meal giveaway to patients in some hospitals in Hanoi has become a regular, indispensable and expected monthly activity of FIT volunteers. Participation in these meaningful volunteer activities has helped FIT Board as well as all staff to deeply feel the difficulties of patients when dealing with illness and through that they desire to share and motivate the patient and family. Although the value of each meal is not large in material, it is a spiritual gift to help patients and families overcome difficulties and fight against the disease.

Looking at the expectation and the smile of the patients at the reception of meal and water, FIT volunteers are more and more aware of the importance of these meaningful activities. Through the implementation of volunteer work in some hospitals, FIT's BOD not only wishes to spread the spirit of mutual support to all employees but also a commitment to fulfill the responsibility of the business for a better community, thereby contributing to the preservation and promotion of the human values of the nation.



## 11. FIT SUPPORTS THE TREATMENT COST FOR A CHILD WITH BLOOD CANCER

“Her childhood is associated with the white color of the hospital, she was very brave to overcome everything, she is always obedient, polite, everyone who meets her feels sympathy, she is called the “funny” Chi...”

Quynh Chi, less than 10 years old, has blood cancer for 2 years, despite having sold all of his assets and borrowing from many people, her parents have had only half the money needed to do the marrow transplant for her (about 3 billion VND). Quynh Chi is indicated for chemotherapy and marrow transplantation, and is currently receiving treatment in Taipei to expect recovery, ready for marrow transplant surgery in early December 2017.

Being sympathetic to Quynh Chi's fatal illness and her family's difficult circumstances, FIT has supported the treatment cost for Quynh Chi. Only being able to contribute a small part of the treatment cost for Quynh Chi but FIT as well as all the donors want to share some of the burden as well as to encourage the family spirit, so that Quynh Chi and her family soon overcome the difficulties and keep fighting with this terrible disease.

Concern for difficult circumstances, especially Quynh Chi's, has partly reflected FIT's responsibility for the community. Currently, FIT and its member companies have been organizing or co-operating with meaningful charitable programs such as: free vegetarian meals at hospitals, free medical treatment for poor people, mid-autumn gifts for disadvantaged children, etc. These are practical actions that show concern, help with difficult situations, and a commitment to responsibility for a better community of FIT.



## 12. FIT SPONSORED THE 100<sup>TH</sup> ANNIVERSARY OF THE RUSSIA'S OCTOBER REVOLUTION

FIT is proud to be the official sponsor of the Russian October Revolution anniversary, which is a meaningful program, a symbol of friendship between the people of Russia and Vietnam.

October Revolution is an event marking the birth of the Russian Soviet State. October Revolution – Socialist Revolution carried out by the proletariat, the victory of the revolution formed the first Dictatorship of the proletariat State in the world to take Russia on the path to build socialism. the victory of the revolution formed the first Proletarian dictatorship State in the world to take Russia on the path to build socialism.



Over the past 100 years, the October Revolution victory has brought peace and progress to humanity. The celebration of the 100th anniversary of the October Revolution is an opportunity to affirm the meaning and role of the Russian October Revolution to Vietnam Revolution – the foundation of the former Soviet – Vietnam and present Vietnam – Russia friendship.



Promoting, inheriting historical value, the celebration of the 100th anniversary of the October Revolution is necessary to contribute to the development and furtherance of the traditional friendship and cooperation in the new period, to develop a comprehensive strategic partnership between Vietnam and Russia in the fields of trade, economy, army, culture and so on, especially the long and strong cooperation between Vietnamese and Russian companies. Like any business, FIT Group wishes to contribute and show the responsibility of the business to the overall development of the society and the country. Because of that, FIT joined hands to become a sponsor for a big and meaningful event such as the 100th anniversary of the Russian Revolution.

Today, after a decade of strong development, FIT and its member companies are striving for sustainable development not only at the enterprise level but also organize and operate social responsibility programs and activities for the common development of the community such as: organizing volunteer activities, sponsoring programs for the young generation, for sports activities, etc. This is a commitment in FIT and its affiliates' long-term development strategy, aiming for sustainable development in the future.

### **13. VIKODA BECAME THE OFFICIAL DRINK SPONSOR OF THE UNICAP GOLF TOURNAMENT 2017**

On the 28th and 29th of October, the Vikoda brand of drinking water was officially sponsored for the “UNICAP Golf Tournament 2017”, which took place at FLC Quy Nhon Golf Links in Binh Dinh Province.

UNICAP Golf Tournament 2017 is one of the major tournaments held by the FLC Group. The tournament has attracted more than 600 guests and over 400 national and international golfers. Especially in this golf tournament, besides the golfers of Vietnam golf club, there are golfers from Europe, Japan and South Korea. Therefore, the



association with the UNICAP Golf Tournament 2017 is also the opportunity for Vikoda not only to reach the golfers in the country but also to attract the foreign players. Along with the quality of water taken directly from the mineral water of the standard PH8.5 level with the high silica content which is very good for the body, through the sponsorship of major golf tournaments in the country, Vikoda believes to gradually receive the love and trust from golfers and spread to consumers in the country.

With the orientation of its parent company, FIT Group, Vikoda together with other companies in the same system are working together to become prestigious enterprises, big brands in the market but also always carry out and participate in activities for the development of the community. In the coming time, not only will Vikoda participate in sponsorship of golf tournaments, it will continue to seek out sports tournaments, community activities, volunteer programs and so on to join hands with the community for the sustainable development of the whole society.



#### **14. FIT SPONSORED A NATIONAL SEMINAR ON “INNOVATING AND IMPROVING THE QUALITY OF ECONOMICS IN THE CONTEXT OF INTEGRATION” HELD BY THE FACULTY OF ECONOMICS AT THE NATIONAL ECONOMICS UNIVERSITY**

On the 15th anniversary of its establishment, the Faculty of Economics organized a national seminar on the subject “Innovating and improving the quality of training in economics in the context of integration” with the purpose of studying the content of teaching and researching in the field of economics in order to improve the quality of training in economics. With a keen interest in contributing to the development of young generation training, FIT has participated as the main sponsor of this seminar.

Participants of the seminar included Prof. Dr. Tran Tho Dat – Rector of National Economics University; Dr. Nguyen Chi Dung – Minister of Planning and Investment – Alumni of the Faculty of Economics; representatives of some departments, faculties and institutes in NEU; Representatives of some universities and academies with training in the economic sector in general; students of economics at the National Economics University; together with representatives of some sponsors and so on.

At the seminar, Assoc. Prof. Dr. Vu Kim Dung – Dean of Faculty of Economics of the University gave a presentation on the current situation of teaching subjects of the Faculty of Economics, the training trends in economics of some famous universities in the world, thereby comparing and withdrawing the limitations that NEU still encounter in the training process today such as: Documentation systems for the study of specialized subjects have not been completed, the number of lecturers specialized in teaching is not enough, etc. From that point of view, the orientation to improve

the curriculum is to guide the students immediately when they learn the specialized subjects, to quickly finish the standard curriculum for specialized modules; to intensify the training and fostering of specialized lecturers; to regularly supplement the curriculum framework and the content of the specialized modules to keep up with the general trend of the world; ect.



As an investment enterprise that respects people and values the right ones, FIT is committed to finding and recruiting the most suitable people for the corporate culture. Therefore, the sponsorship of this seminar helps the Group's Board of Directors have a more comprehensive view on the current situation of training students in the economic sector, from there, get a deeper insight into the skills required of the candidates and select the most appropriate among the talents to join the Group's qualified staff. Through the seminar, FIT also expressed the commitment to accompany the development program for the young talents, the future of the country.

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*Bản tin IR không nằm ngoài mục đích giúp Cổ đông, Khách hàng, Báo chí, CBCNV và các bên quan tâm khác có cái nhìn toàn cảnh, từ đó, đưa ra những đánh giá đúng đắn về giá trị F.I.T.*

*Bên cạnh đó, Bản tin IR cũng thể hiện tính công khai, minh bạch, tôn trọng của F.I.T với các bên liên quan đảm bảo các mối quan hệ giữa F.I.T và các bên liên quan hiệu quả, bền vững, đa chiều.*

**Phụ trách bản tin: Trần Thị Phương Thảo - Phòng Truyền thông Công ty Cổ phần Tập đoàn F.I.T**



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