

# IR News of September 2015

## Activities of F.I.T

### 1. F.I.T wins Vietnam Golden Star Award 2015

On October 4, the examiner council of Vietnam Golden Star Award 2015 decided to choose F.I.T to be honored with the prize and be one of the top 200 Vietnam leading trademarks.

On behalf of the company, Mrs. Nguyen Thi Minh Nguyet – CEO of F.I.T – received the award which is highly reliable and is seen as the symbol of pride for Vietnam trademarks and products.

This is the first time F.I.T to be included in the award. F.I.T passed through strict verifications with strong growth, high competitiveness of products – services, good administration and especially, positive contributions to society.

### 2. F.I.T appoints Vice Director of Investment and Internal Control Department

On 10th September 2015, the board of directors of F.I.T decided to officially appoint Mr. Bui XuanTrung to be Vice Director of Investment and Internal Control Department.

As Vice Director of Investment and Internal Control Department, Mr. Trung continues to manage F.I.T's investment practices following the slogan. In addition, he is also in charge of supervising the operation of affiliates in order to ensure departments and the whole company to work effectively and strict adherence to government's and company's regulations.

### 3. F.I.T registers to buy 4.4 million DCL shares in the issuance to strategic shareholders

The shares are included in 5 million DCL shares which are issued to its strategic shareholders with the worth of 10,000 VND/share and the offering price of 27,500 VND/share. These shares' transferring time is within one year since the day of finishing the issuance.

#### **4. F.I.T appoints its chief accountant**

On October 1st, F.I.T's board of directors agreed to appoint Mr. Ha Hong Tuan to be its chief accountant, replacing Mrs. Tran Thi Mai Huong, from the same day.

Mr. Tuan has worked in accounting for over 10 year in such companies as: Viettel, Intraco, Tam Dao, F.I.T Trading, etc. Mr. Tuan graduated from Academy of Finance as a bachelor of business accounting.

#### **5. F.I.T alters the person authorized to disclose information**

On September 21st, F.I.T decided that Mrs. Vu Thanh Hue – Secretary of F.I.T's board of directors – would be the person authorized to disclose its information since October 1st, 2015.

#### **Activities of affiliates**

#### **6. Hyundai visits West Food**

On September 17th, the board of directors of West Food was glad to welcome the Chairman with senior representatives of Hyundai (Korea).

Mr. Chung Monghyuck – Chairman of Hyundai said that, the purpose of the visit was to study about Vietnam's food market and to look for partners to expand its Korean food products in the coming time.

Mr. Chung Monghyuck expressed his desire of putting West Food brand into Hyundai's distribution network in 60 countries.

#### **7. Mr. Nguyen Van Sang is still TSC's Chairman**

On September 11st, TSC's board of directors made a resolution which said that Mr. Nguyen Van Sang still takes in charge of its Chairman until a new decision is given.

Previously, TSC's board of directors appointed Mr. Phan Minh Sang – Director General of TSC – to be its Chairman, replacing Mr. Nguyen Van Sang since September 3rd, 2015. However, the appointment was considered to be unfitting with TSC's regulations on business administration. According to its regulations, Chairman mustn't hold the

position of Director General at the same time without the agreement in its annual general meeting.

#### **8. TSC invests more 35 billion VND in TSS**

On September 1st, TSC's board of directors passed a resolution on investing more 35 billion VND in TSS, raising its investment capital in TSS up to 177.5 billion VND, or 93.42% of TSS's charter capital.

Established in 2014, TSS is now Advanta's partner who exclusively distributes vegetables, corn, rice and other agricultural products to the company (Advanta is a leading multinational agriculture company in the world). TSS is also a supplier of seeds for West Food's material areas and other agricultural regions in Vietnam.

#### **9. TSC alters members in its board of directors**

On September 5th, TSC's board of directors made a resolution on temporarily appointing Mr. Pham Cong Sinh and Mrs. Bui ThanhHuong to be two members in its board since September 8th, 2015, replacing Mr. Nguyen Ngoc Bich.

The board will submit the appointment and dismissal in its latest general meeting.

#### **10. DCL stops business practices of 6 branches in Vinh Long**

In September, DCL stopped business practices of 6 ineffective branches in Vinh Long. This is a necessary step of DCL's rearrangement and reorganization of sales system in Vinh Long in specifically and its whole distribution system in general. It helps DCL cut ineffective costs and improve its debt status.

#### **11. DCL alters its deputy general manager of business**

On September 16th, DCL's board of directors decided to appoint Mr. Nguyen ToanThang to be its deputy general manager of business, replacing Mrs. Nguyen Thi Minh Trang.

Mr. Thang graduated from Hanoi Medical University and University of Languages and International Studies. Before joining DCL, Mr. Thang used to work for such big corporations in pharmaceuticals and medical equipments as: Abbott, Gedeon Richter, Ebewe, etc. He was responsible for setting up and managing distribution channels to hospitals, medical centers and pharmacies. He also cooperated with distributors to build

up marketing and sales programs that can help improve sales and train professional and qualified sales staffs.

## **12. DCL alters members in its board of directors**

On September 16th, DCL's board of directors made a resolution on appointing Mrs. Nguyen ThuyThuong to be a member of its board in the rest of term 2012 – 2017, replacing Mrs. Nguyen Thi Minh Trang.

The board will submit the appointment and dismissal in its latest general meeting.

## **Internal activities**

### **13. F.I.T hosts F.I.T Club of September with the theme "Happiness"**

On September 26th, F.I.T hosted the F.I.T Club of September with the theme "Happiness". F.I.T's members had a good time with comprehensive definitions of happiness, various ways of how to make them happy and how to spread happiness to people.

F.I.T Club is a monthly event which help its young members improve their ability of presentation as well as raise their knowledge and skills in work and life.

### **14. F.I.T hosts a program of spreading its core values: Creative and innovative spirit"**

On September 26th, a program "Spreading F.I.T's core values: Creative and innovative spirit" was held by F.I.T's investment department.

The program's message is that: Things have changed every day. In order to develop, it is necessary for people to always change to adopt. The program also pressed on the meaning of creative and innovative spirit: Creative and innovative spirit helps F.I.T design new products which catch up with developments in market and meet customer's demand.

The program of spreading F.I.T's core values, which is held one time in 2 months, helps its staffs to deeply understand the meaning of 6 pairs of core values and business culture in F.I.T.

### **Social activities**

#### **15. F.I.T holds a conference of start-up spirit for students**

On 3rd September 2015, the conference "Start-up Spirit" was held in room D2 – 501 of National Economics University in order to inspire and guide students how to develop an idea into a project. This is a part of F.I.T Seeding Fund Contest.

In the conference, Mr. Trung talked about the start-up spirit – making dreams come true, from the habit of thinking positively, setting clear target to building up core mind. These are important and essential thinking for students to start up their own companies, to develop their own abilities and to build up dreams about business projects in the future.

Mr. Pham Viet Dung - Chief of Control Department in TSC showed several essential parts of a business project and guided how to deal with the next round of contest.

#### **16. F.I.T awards 20 scholarships to excellent pupils**

On September 25th, Youth Union and Support Center for Youth Workers in Ho Chi Minh City celebrated the Mid-autumn Festival for 500 tweens who are children of workers in difficulty in the city. In the program, F.I.T's charity fund awarded 20 scholarships (with the worth 1 million VND/scholarship in cash) to 20 excellent pupils.

DCL also support the program with 500 presents, which are its vitamin medicines, of 25 million VND.

The program not only helped bring happiness and meaningful presents to tweens but also expressed these organizations' care for children in difficulty in the Mid-autumn Festival 2015.

#### **17. DCL hosts "Loving Mid-autumn Festival" for 700 tweens**

On the occasion of Mid-autumn Festival 2015, on September 26th, DCL hosted the program “Loving Mid-autumn Festival” for more than 700 tweens who are children of its staffs.

The program, including exciting art performances, games, story tellers and present giving, aimed to help children understand more about Mid-autumn Festival as well as treat them a cozy and meaningful festival.

In addition, DCL rewarded 5 children who gained the title of being excellent pupils of the whole province. As an encouragement, several special presents were also given to 8 children whose families were in difficulty.

*The IR News aims to quickly review and update information on F.I.T’s status – business, investment, important decisions and strategies. The IR News expressed F.I.T’s transparence and respect to its shareholders and investors.*