

IR News of November 2015

Activities of F.I.T

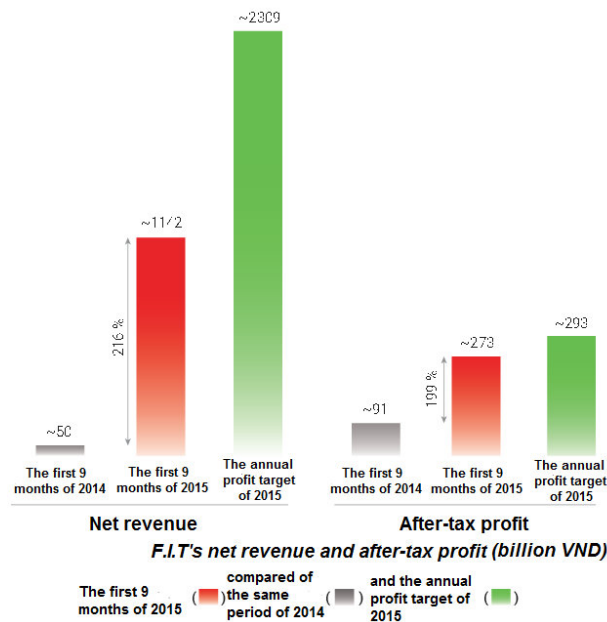
1. FIT's first 9 months profit after tax reaches 95% of the annual profit target

On November 12nd, F.I.T proclaimed its accumulative financial statement of the first 9 months of 2015. According to the statement, F.I.T fulfilled almost 95% of the annual profit target.

FIT's profit rocketed last 12 months owing to subsidiary merger.

Beside of Techno-Agricultural Supplying (TSC)'s profit in the first 9 months, FIT's consolidated profit is also attributed to Cuu Long Pharmacy's (DCL) profit for the second and third quarters, which have not concluded in the same period of 2014.

In return, subsidiaries' profits have significantly grown up owing to FIT's thorough support over the past year.



2. F.I.T welcomes major FMCG partners; Sao Nam launches sales campaign for Tet holiday 2016

On November 28th, 40 representatives of distribution and business activity monitoring companies in fast moving consumer goods(FMCG) visited F.I.T's office to learn more about the company. These are longtime customers of Sao Nam Trading Manufacturing and Service Joint Stock Company (Sao Nam TMS) – an affiliate of F.I.T specializing in chemical- cosmetics.

The meeting aims to help the distribution companies take a thorough grasp of F.I.T's system, especially its long-term investment strategy in FMCG and in Sao Nam's chemical – cosmetics.

At the same day in the afternoon, there were more than 200 representatives of outlets, distributors and guests attending Sao Nam's sales campaign for Tet Holiday 2016 held by F.I.T Consumer in National Convention Center. F.I.T Consumer's board of directors also launched several attractive promotions on chemical – cosmetic products for its distributors and customers on the occasion of Tet Holiday 2016. As expected, Sao Nam's sales revenue in Tet Holiday 2016 will double compared to the same period of last year.

3. F.I.T opens a new branch in Ho Chi Minh City

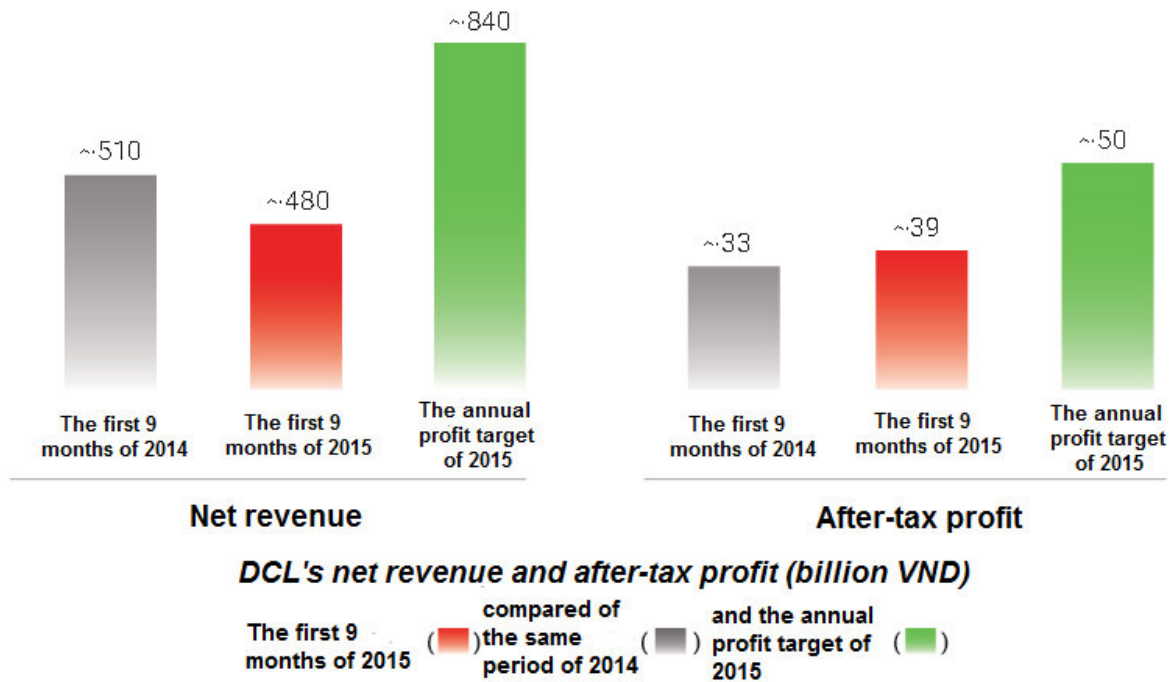
On November 5th, F.I.T's board of directors decided to launch a new branch at no.276, Nguyen Dinh Chieu Street, Ward 6, District 6, Ho Chi Minh City.

The new branch would make it easier for F.I.T's affiliates to approach customers in the south and nationwide, then to expand its market share. In addition, the new branch was expected to improve its parent company's administration and management practices in the south.

Activities of affiliates

4. DCL is the second fastest growing pharmaceutical company in terms of profit

On November 6th, DCL proclaimed its accumulative financial statement of the first 9 months of 2015. According to the statement, DCL's after-tax profit reached 39.685 billion VND in the first 9 months of 2015, or profit growth of 18%, compared to 33.604 billion VND of the same period last year.



As a result, DCL becomes the second fastest growing pharmaceutical company in the stock exchange, only after Traphaco (code: TRA) with profit growth of 28.91%. DCL is even far beyond DuocHauGiang (code: DHG) and Domesco (code: DMC) with profit growth of 2.54% and 5.4% respectively.

In 2015, with a big support from F.I.T, DCL recovered a big amount of bad debts, reduced financial cost and enhanced main businesses.

5. Vikoda launches a new product

On December 1st, KhanhHoa Mineral Water Joint Stock Company (Vikoda, code: VKD) and FIT Consumer (an affiliate of Can ThoTechno - Agricultural Supplying JointstockCompany - TSC) launched a new product named iSport which is a kind of mineral drinking.

The new product was widely distributed to hundreds of outlets, from NhaTrang – KhanhHoa to other provinces. This is about Vikoda's purpose of serving consumers nationwide and winning over its traditional market. All outlets have generated sales revenue in the first day of the campaign.

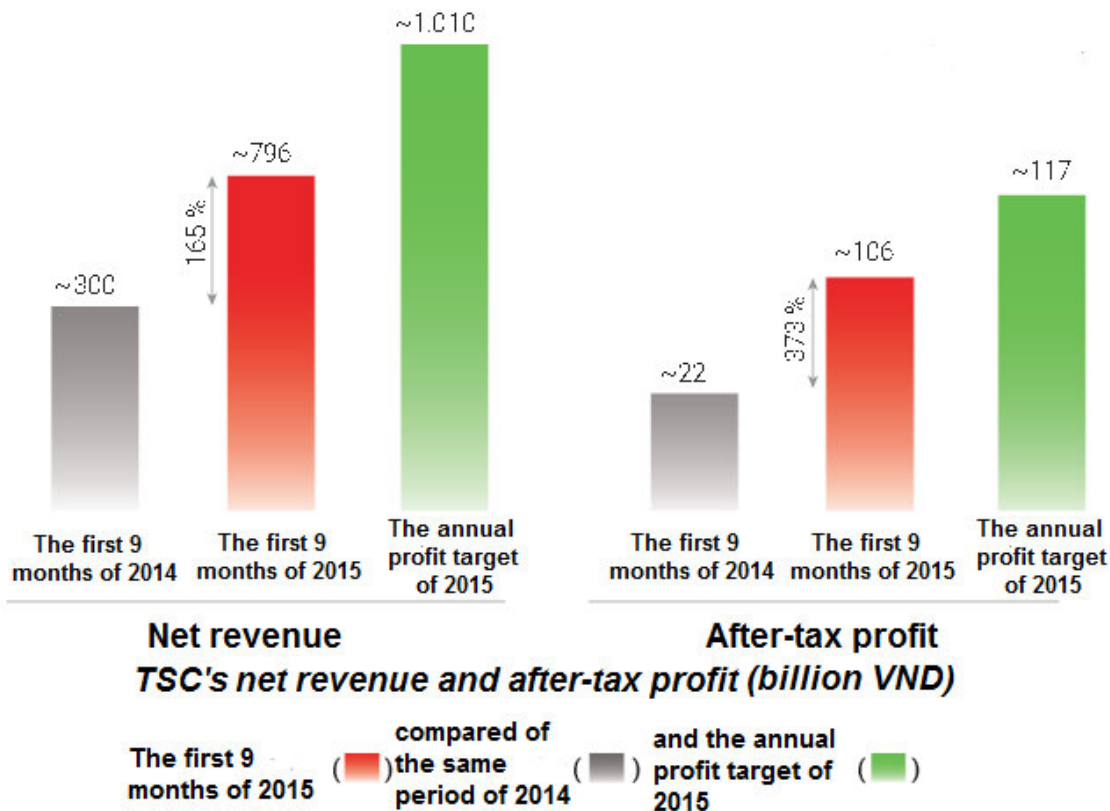
Established in 1991, Vikoda is the only company which owns a source of natural mineral water in Vietnam with high alkalinity. Vikoda is famous for the brand of DanhThanh Mineral Water. Vikoda has focused on Southern Central region, from Da Nang to KhanhHoa and several provinces of Tay Nguyen region, in 26 years since its establishment. The company, however, looks forward to a stronger growth by promoting traditional market entry and developing new fragments since 2015. iSport is the first “arrow” from Vikoda’s plan.

6. F.I.T Consumer is allowed to buy 65% of KhanhHoa Mineral Water Joint Stock Company

On November 9th of extraordinary general meeting, the board of directors of KhanhHoa Mineral Water Joint Stock Company (code: VKD) made a decision on allowing F.I.T Consumer to buy up to 65% of VKD’s shares without any public offering. F.I.T Consumer is an affiliate of TSC with ownership rate of 62.22%.

7. TSC: After-tax profit of the first 9 months of 2015 is 5 times more than the same period last year

On November 12nd, TSC proclaimed its accumulative financial statement of the first 9 months of 2015. According to the statement, accumulative after-tax profit is 106.86 billion VND, 5 times more than the same period last year.



In the first 9 months of 2014, TSC's profit was generated mainly from its asset liquidation in restructuring process. In the same period of 2015, however, its profit is attributed by 3 key sectors: pesticide manufacturing, vegetables and fruits process and seed business. Over the last 9 months, TSC restructured its product portfolio, expanded its manufacturing, and promoted its brand with potential products in all 3 sectors. As a result, both TSC's revenue and profit rise sharply. Especially, TSC's earnings have been attributed by good business of TSS – an affiliate of TSC – since the third quarter of 2015.

8. TSC invests more in agricultural pharmaceuticals and seeds

On November 3rd, TSC's board of directors made a decision on buying more 3,633,500 shares of TSP, or 10.38% of TSP's charter capital. As a result, TSC has held 31,157,500 TSP's shares, or 89.02% of TSP's charter capital. The buying was carried out from November 3rd to November 6th, 2015.

On November 11st, TSC's board of directors decided to buy more 900,000 shares of Nong Tin Seed Corporation. As a result, TSC has held 2,330,000 shares of Nong Tin, or

77.67% of Nong Tin's charter capital. The investment was carried out in November, 2015.

Social activities

9. F.I.T sponsored for FLC Golf Championship 2015

From November 14th – 16th, FLC Golf Championship – an annual event – was held in FLC Samson Golf Links which is included in FLC's resort in Sam Son, ThanhHoa. Since 2013, F.I.T has sponsored for the prize "Hole in one" with one Mercedes SUV GLA250 of 1,800,000,000 VND.

A part of sponsor cash would be used to build a cultural house and to donate to funds for the poor in Quang Cu, Sam Son Town, ThanhHoa Province.

Internal activities

10. F.I.T hosts the F.I.T Club of November and the program "Spreading core values – the fifth pair of value"

On November 28th, F.I.T hosted F.I.T Club of November with a theme of "A polite man in a party". In the Club, F.I.T's department of communication and personal financial services shared about principles when taking part in a European party.

On the same day, F.I.T also held the program "Spreading core value". Its department of customer and personal financial services shared about the fifth pair of value: "Committing and starting works with successful thoughts". Thanks to the program, every member understood more about the fifth core value that would help F.I.T overcome difficulties and gain success.

The IR News aims to quickly review and update information on F.I.T's status – business, investment, important decisions and strategies. The IR News expressed F.I.T's transparency and respect to its shareholders and investors.