# MONTHLY INVESTOR RELATIONSHIP BULLETIN

# **OCTOBER 2015**

# FIT INFORMATION

# 1. FIT SUCCESSFUL ISSUED 300 BILLION DONGS CONVERTIBLE BONDS

On October 29, 2015, FIT Investment JSC announced that it successfully issued all of 3 million FIT's bonds to institutional and individual investors.

The one-year bonds valued at 100,000 VND/bond, with yield of 3%/year. One bond can be converted to 10 shares. Date of issuance was October 26, 2015.

# 2. FIT DOUBLES CAPITAL FOR FIT VIETNAM TRADING AND IMPORT EXPORT COMPANY LIMITED

On October 5, 2015, FIT Investment JSC's Board of Directors issued a resolution to double charter capital of FIT Trading – an one member company limited owned by FIT to 100 billion dongs. The capital increase was completed in October.

F.I.T Trading takes responsibility of domestic distribution for West Food - a FIT's subsidiaries specializing in vegetables and fruits processing and export.

# 3. FIT: PYN ELITE FUND ADDS MORE 700.000 FIT'S SHARES

On September 22, 2015, PYN Elite Fund – FIT's key shareholder added more 700.000 FIT's shares on HOSE, edging its total holdings to 16.756.772 shares, or 9,35% ownership.

Since becoming FIT's major shareholders in June 2014, PYN has lifted its ownership and keep its at almost 10% level since then.

# **MEMBER COMPANIES**

### 4. TSC APPOINTS NEW CHAIRMAN

On October 6, TSC's Board of Directors issues a resolution to approve to appoint Nguyen Thi Minh Nguyet – a Board member as its Chairman in place of Nguyen Van Sang since October 6, 2015.

Ms Nguyet is General Director of FIT Investment JSC - TSC's parent company.

#### 5. TSC CONTRIBUTES 560 BILLION DONGS TO SET UP

### F.I.T CONSUMER

On October 7, 2015, Can Tho Techno – Agriculture Supplying JSC's Board of Directors issued Resolution to accept that TSC will contribute 560 billion dongs, or 62.22% charter capital to set up FIT Consumer JSC in the last quarter 2015.

F.I.T Consumer specializes in trading food and beverage products both for domestic and oversea markets, and supplying fast-moving consumer goods (FMCG).

# WEST FOOD PROCESSING FOR EXPORT JSC (WEST FOOD)

# 6. WEST FOOD DISTRIBUTES PROCESSED VEGETABLES AND FRUITS IN VIETNAM

After almost 25 years of focusing in export, on Oct 15, 2015, 4 out of 21 canned fruits and vegetables products made by West Food – one of FIT's subsidiaries, have been on sale in Lotte Mart Can Tho to serve Vietnamese consumers.

After Lotte distribution, West Food' products will be launched in other supermarket nationwide. The distribution is taken by FIT Trading – another FIT's subsidiary.

### 7. WEST FOOD BUILS A FACTORY COMPLEX IIN HAU GIANG

On Sept 25, People's Committee of Hau Giang Province approved a plan to set up West Food's factory complex of food and agricultural processing with a closed and modern production line in the Province.

As plan, the factory will be built in a land area of 7 hectares with total investment of almost 1000 billion dongs in order to increase six-fold capacity for production of 2 product categories including West Food's canned and freeze agricultural products. Upon operation, it will be Cuu Long Delta's largest fruits processing factory.

With 2 factories of vegetables and fruits processing in Can Tho and Hau Giang, West Food is expected to generate average annual revenue of 2.500 billion dongs. West Food's executives are on track completing all required procedures to accelerate the construction.

### 8. ANUGA 2015 AND WEST FOOD'S NEW SUCCESSES

From Oct 10 to Oct 14, West Food joined Anuga 2015 – The International Food and Drinks Trade Fair, which took place at the Koelnmesse Exhibition Center in Cologne, German.

With the fame of a Vietnamese leading enterprise in agriculture export, West Food has obtained numerous achievements in the Anuga.

At the Fair, West Food's booth attracted special attention of customers from various countries. West Food signed contracts valued millions US dollars with numerous trading partners from Europe and Asia.

# 9. TWO WORLD LEADING AGRICULTURE GROUPS EAGER TO SUSTAINABLY COOPERATE WITH TSC'S SEEDING SUBSIDIARIES

In September 30, 2015 and October 15, 2015, the two meeting took place between Nong Tin Seeding Company Limited's leaders and Pioneer Group's representatives, and between representatives from TSC Seeding JSC (TSS) and Advanta Group.

Nong Tin and TSS are TSC's subsidiaries for seeding.

These meetings aimed at boosting cooperation between TSC's subsidiaries and foreign partners to develop Vietnam's seeding. Nong Tin and TSS are already exclusive distributors for various foreign firms.

# **CUU LONG PHARMACY JSC**

#### 10. DCL TEMINATES IT BRANCH IIN VINH LONG

On October 5, 2015, Cuu Long Pharmacy JSC's Chairman (DCL) decided to terminate an information technology branch in Vinh Long town, Vinh Long Province.

In September 2015, the company also brought to an end to 6 ineffective branches in Vinh Long. It is deemed necessary to reorganize DCL's business and cut costs.

## 11. F.I.T SUCCESSFULLY HELDS STARTUP CONTEST FOR STUDENTS

After 2 months, on October 30, 2015, at the National Economic University's hall, F.I.T Seeding Fund 2015 final contest – a contest for startup business successfully took place by FIT Investment JSC.

In the gala, the Organizing Committee awarded first prize to Tran Van Tan from National Economic University (NEU) for project of "Mimori - Nutritious noodle from moringa oleifera"; second prize to Nguyen Quoc Dat from the Foreign Trade University for project of Food Shop E-Basket; and two third prizes to Dinh Thi Nho from NEU for scheme of lump-sum e-commerce M-Box, and Tran Thuy Trang from the Economics University – The National University for e-training Co-Career project.

F.I.T Seeding Fund awarded scholarships to 9 excellent students, painstaking and dynamic ones from Institute of Banking and Finance as well as top 15 candidates in the contest's second round – Face up.

# 12. F.I.T CELEBRATES VIETNAM WOMAN'S DAY OCTOBER 20

On the occasion of 85 years of foundation of Vietnam Women Associated Society (Oct 20, 1930 – October 20, 2015), on October 17, FIT Investment JSC joyfully celebrated the Vietnam Women's Day for female staffs.

The executive board gave them best wishes as well as commended their contribution to the company. FIT's leaders committed to create favorable conditions to females to work.

The ceremony took place with various entertainment activities which were seen to inspire for all staffs and cement relationship among them.

The Bulletin aims at collecting and updating information in a fast manner for investors on production, business, investment and important decisions, strategies made by FIT's Directors Board and Management Board. The Bulletin also indicates FIT's transparency and respect to shareholders and investors.