

FIT INVESTMENT JSC's activities

1/ DCL approved of FIT increasing equity interest to 65%

The Annual General Meeting of Cuu Long Pharmaceuticals JSC (HOSE: DCL) held in March 2015 has approved of FIT increasing equity interest to 65% of chartered capital, through buying additional issued shares of DCL in the capital increase session in 2015, and buying additional shares from existing shareholders without a public offer.

In 2015, DCL set target revenue at VND 840 billion and profit after tax of VND 50 billion, increasing by 20% and 60% respectively compared with 2016. The expected dividend for 2015 is 10-15% in form of stock.

2/ FIT Management introduced West Food products at Expo in Japan

From 1 to 10 March 2015, FIT Management participated in Foodex Japan in order to further introduce West Food products into Japan market.

During the Expo, leaders of FIT has met and worked with representatives of Kataoka Group, the leading group in packaged food industry in Japan, about the cooperation to establish a joint-venture food manufacturing factory. The factory will be built in an area of 15ha, total estimated investment of USD 20 million on the basis that major capital is provided by FIT and Kataoka supports with technology, and production processes in accordance with international standards. The main products of the factory include canned fruits, fruit juice, vitamin juice, frozen vegetables...

In addition, the content of the meeting was aimed at promoting the consumption of West Food products in supermarket system in Japan, and vice versa, Kataoka's products into Vietnam market together with the domestic products of West Food.

3/ FIT received the 20th amended Business Registration Certificate

On 8 March, FIT Investment JSC received the 20th amended Business Registration Certificate issued by the Hanoi Department of Planning and Investment. Accordingly, the chartered capital increased from VND 592,124,920,000 to VND 892.124.9880.000.

4/ Mutual Fund Elite (NON-UCITS), major shareholder, bought 3 million additional FIT shares

In early March, Mutual Fund Elite (NON-UCITS), a foreign fund, bought 2,752,560 additional FIT shares. However, because of the increase in shares in circulation, the holding interest of this fund does not change much, currently at 9% of total shares in circulation.

5/ FIT Chairman answered the press: "FIT only invests in large-scale company"

With regard to the concern from investors on the capital increase plan, FIT Chairman, Mr. Phan Trung Phuong, answered the questions from the press about the capital using plan of the company. In details, FIT will invest in material areas, frozen warehouses, factories, developing agricultural products of TSC and West Food. Simultaneously, FIT will invest in modernization of factories, upgrading and expanding products of Cuu Long Pharmaceuticals.

Mr. Phuong also affirmed that there is no cross-ownership model at FIT. The parent company makes payment to acquire shares and takes control at subsidiaries. Subsidiaries use that resource to focus on their main business

segments. FIT does not have any co-ownership (at the same level) at any companies with any subsidiaries or associates.

6/ FIT CEO answered the press: “As a woman, I would like to engage”

On the occasion of International Women Day 8th March, FIT CEO, Ms. Nguyen Thi Minh Nguyet, shared with the media her point of view on work and life.

“At the company, I encouraged equal opportunities in promotion, striving and education for male and female employees. I always ask them to continuously learn and strive. As for woman, I always reminds them to be independent, independent financially and independent in point of view...”, Ms. Nguyet shared.

SUBSIDIARIES’ ACTIVITIES

7/ TSC – Advanta: Strategic cooperation on provision of solution for Vietnam agriculture

On 27 March 2015, at the headquarter, representatives of Can Tho Agricultural Technological Material JSC (TSC) and the leading agricultural group in the world, Advanta, signed Strategic Cooperation Contract to distribute Advanta seeds in Vietnam.

Accordingly, TSC will be strategic partner in importing and distributing a wide range of seeds including vegetables, rice, corn, crops of Advanta. Those seeds is researched and developed to fit the conditions and agricultural practices in Vietnam, helping to increase productivity and profitability for farmers. TSC will be transferred modern farming methods from foreign partners.

The company aims that up to 2017 revenue from the seed segment will reach VND 300-500 billion/ year.

8/ TSC management visited and worked with Pioneer Hi-Bred Philippines

In March, TSC management visited and worked with Pioneer Hi-Bred Philippines Group in order to learn about the investment and seed factory establishment method in Vietnam, as well as manufacturing processes of corn seed products which is distributed by this company.

In this visit, TSC management is introduced about the most modern seed manufacturing factory in the Philippines and got a closer look on corn seed production technology.

9/ TSC was approved by Securities Committee to increase capital to VND 588 billion

TSC has recently received the Registration Certificate to offer over 43 million shares to the public. This is the first session of share issuance in 2015 as approved by the 2nd unusual Shareholder Meeting in 2014. If the issuance is successful, the company will increase the chartered capital from VND 158 billion to VND 588 billion.

The objective of this issuance session is existing shareholders and employees at VND 10,000/share.

10/ The Annual General Meeting 2015 of TSC approved the target revenue and profit after tax in 2015

Accordingly, TSC set target revenue for 2015 at VND 1,010 billion, 2.2 times compared to 2014 and profit after tax at VND 117 billion, increasing by 67% compared to last year.

As for food and pharmaceutical product segments, the 2015 plan is to expand production, research and develop products to distribute domestically.

As for seed segment, TSC will import and distribute quality seeds from Advanta Group, carry out M&A with other companies in the industry, and simultaneously, cooperate with the pharmaceutical product segment to increase the value chain of agricultural products.

INTERNAL ACTIVITIES

11/ FIT celebrate 8 year establishment: 8 year of striving for value enhancement for shareholders

On 8 March, FIT Investment JSC celebrated 8 year establishment (8 March 2007 – 8 March 2015).

8 years mark the remarkable development of FIT Company. From the initial chartered capital of VND 35 billion, after 7 times of successful capital increase, now this figure has risen to approximately VND 900 billion. The scale of FIT has been expanding over times with member companies such as: TSC, TSP, TSC Seeds, West Food, DCL, Sao Nam and Today Cosmetics.

Listed in HNX since 26 July 2013, FIT share attract the interest of both domestic and foreign investors. FIT share is considered as one of the most profitable shares, and is 1 out of 10 shares of listed companies in HNX with the highest market capitalization value and liquidity.

12/ FIT organized the Management and Leadership skill Training program for middle managers of parent company and member companies

Within the internal training program of FIT in 2015, the program will help trainees to understand about the role of a leader and the orientation to develop skills corresponding with that role. Together with that, the flexible application of management style and leadership to fit with the enterprise culture and development target is also included in the program. And the last target is to demonstrate and apply the capabilities and personality of the managers themselves and their staff into management work.

The training program includes 4 sessions which are held quarterly with different topics: Overall on management and leadership; Motivation skills, Delegation skills and Coaching skills.

13/ Widespread of core value: Responsibility and Ownership spirit

In March 2015, the Finance and Accounting department held the widespread session of two core values out of 6 core values of FIT: Responsibility and Ownership spirit.

Through the widespread session, the Finance and Accounting department want to send to all FIT members a message: If you are a member of FIT, you are also the owner of FIT. The prosperity of the company is also your own prosperity.

14/ FIT honored outstanding individual in Quarter 1/2015

Basing on criteria such as: KPI points, labor discipline, revenue target and initiatives in work, FIT management honored 5 individuals with outstanding performance in this occasion.

The individuals honored this time include: 2 Business Department Directors, 1 Sales staff and 2 Back office staffs. As a monthly honoring activity at FIT, award of The most outstanding Employee represents exactly the core values number 1 and number 3 of FIT which are “Respect people and appreciate appropriate people” and “Honor success and learn from failure”.

15/ FIT Club March: Provision of Golden quality Customer service

Also in March, FIT Club's activities have been successfully organized with the topic of Provision of Golden quality Customer service, presented by Real estate Service department.

At the workshop, FIT members approached the rules of Golden quality Customer service, the method to identify internal/external customers and the method of customer retention; the way to identify 3 attitude in customer service; and the application of the "Sympathy rule" to provide Golden quality Customer service.

This bulletin is published for the purpose of providing summary and quick updates to investors about the operation, business and investment activities, together with the decision and significant decision of the Board of Management and the Board of Executives of FIT Investment JSC; contributing to the clarity and respect for shareholders and investors of FIT.