

IR News of July, 2015

Activities of F.I.T

1. F.I.T is accepted to transfer to HOSE

On July 29th, HOSE issued a document to agree to list almost 180 million FIT shares in the stock exchange. In the coming time, FIT shares will be officially transferred from HNX to HOSE as approved in its annual general meeting at the beginning of 2015.

2. F.I.T denied the news of late tax payment

As soon as the news that F.I.T hasn't paid the tax of more than 29 billion VND yet was spread over, the firm gave an immediate feedback to the press. According to the feedback, F.I.T reported to already pay the tax and even finished the payment before the deadline of local authorities. In the same day, Hanoi Tax Department issued a document to confirm that F.I.T's outstanding debt in tax was 0 VND.

3. FIT Group bought almost 12.6 million FIT shares

In July 2015, FIT Group bought 12,598,520 FIT shares of the total 13,625,433 FIT shares it registered to buy. After the transaction, FIT Group holds 42,890,144 FIT shares, or 23.93% of FIT shares in circulation.

The shares were transferred from some F.I.T's shareholders to FIT Group under an agreement.

The plan was approved by those F.I.T's shareholders and FIT Group long time ago. As approved in F.I.T's annual general meeting at the beginning of 2015, it also was a part of the progress of FIT Group raising its holdings up to 51% in the firm.

4. F.I.T issued convertible bonds worth 300 billion VND

The board of directors of F.I.T approved to issue convertible bonds worth 300 billion VND in order to raise floating capital. The yield of one-year bond, which is worth of 100.000 VND, is 3%/year. One bond will be transferred into 10 shares.

Activities of affiliates

CUU LONG PHARMACEUTICAL JOINT-STOCK CORPORATION (DCL)

5. DCL: After-tax profit in the first half of 2015 is the same of 2014

After-tax profit of DCL picked up to 17.2 billion VND in the second quarter, compared to 11.53 billion VND in the same period of 2014. Its accumulative after-tax profit of the first 6 months reached nearly 30 billion VND, equal to that of 2014.

Thanks to its strict cost management, DCL's costs all trimmed 50% compared to the same period last year.

Moreover, DCL's money flow has improved remarkably in the first half of this year. Net cash flow from business picked up almost 40 billion VND, up more than 900% compared to -4.8 billion VND in the same period of 2014. This cash is enough for investment demand and short-term loan covering.

6. DCL appoints new vice-president and financial director

On July 22th, board of directors of DCL decided to officially appoint Mr. Trinh Quoc Khanh as its deputy general manager cum financial director.

Becoming a member of F.I.T since early 2015, DCL has received many potential and suitable staffs (from parent company) who take in charge of important positions to reinforce DCL's administration and management ability. DCL is aimed to become one of Vietnam leading pharmaceutical companies.

7. DCL is among top 50 Vietnam well-known brands in 2015

In the ceremony, Vietnam Intellectual Property Association (VIPA), Vietnam Union of Science and Technology Associations (VUSTA), Intellectual Property Institute and Association of Vietnam Retailers (AVR) proudly awarded the certificate and symbol of Top 50 Vietnam Well-known Trademarks 2015 to DCL (trademark: Vicacap - capsule production sector).

In addition to DCL in top 50, there are also PetroVietnam of Vietnam Oil and Gas Group, Vietnam Airline of Vietnam Airlines Corporation, Fami of Vietnam Soya Products Company, etc.

8. DCL receives 18 well-known domestic and overseas wealth funds

In the afternoon of July 30th, board of directors of Cuu Long Pharmaceutical Joint Stock Corporation (DCL) received 18 well-known domestic and overseas wealth funds suggested by Viet Capital Securities. The visit is to study more about DCL as well as to look for business opportunities with sustainable profit.

At the meeting, DCL provided an overview about itself with some updates of business, financial situations; especially, its objectives, strategies and plans. The funds gave much interest in its research, development practices, as well as its plan to launch newly specific pharmaceuticals and functional foods which promise to generate huge profit and to raise DCL's competitiveness.

9. DCL meets an Indian leading pharmaceutical firm

Last week, representatives of Cipla Corp - Indian leading pharmaceutical company- paid a visit and had talks with board of directors from Cuu Long Pharmaceutical Joint Stock Corporation (code: DCL in HSX).

The meeting aimed to create opportunities for bilateral cooperation in exclusively producing and distributing some proprietary medicines in Vietnam and Southeast Asia.

Cipla and DCL reached some initial agreements in cooperation. The two sides kept negotiating to gain common ground and sign a memorandum of understanding in the coming time.

WEST FOOD COMPANY

10. West Food meets Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

On July 22nd, board of directors of West Food welcomed representatives of Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), who wanted to visit its factory and to look for potential partners in providing organic products in Europe market.

GIZ highly appreciated West Food's potential in organic product development. In September, GIZ will hold a meeting between German companies and West Food to discuss about cooperation in production and consumption of West Food's fruit and vegetables.

11. West Food introduced its products in a American Expo

At the beginning of July 2015, West Food Company (West Food) introduced its products in the summer food and beverage Expo named “Summer Fancy Food Show 2015” in New York, USA from 28 to 30 June, 2015.

In the Expo, West Food signed several contracts of providing products to supermarkets, series of food and beverage corporations in the USA.

Internal activities

12. F.I.T successfully hosted Teambuilding 2015

On July 18th– 19th, F.I.T successfully hosted a program named Teambuilding 2015. This is its annual activity to raise the union among every member as well as to create power of FIT.

The program included many activities, games and art performances which all required the union of staffs.

Especially, the bidding for raising charity fund, as a part of every Teambuilding, was warmly welcomed by all FIT staffs. At the end of the bidding, more than 300 million VND was raised up. The cash was added to FIT’s budget for charity 2015 in order to help people who are in difficulty.

The IR News aims to quickly review and update information on F.I.T’s status – business, investment, important decisions and strategies. The IR News expressed F.I.T’s transparency and respect to its shareholders and investors.